



2023

ANNUAL REPORT



The background features several large, overlapping, light pink shapes. On the left, there is a large, curved shape that resembles a stylized leaf or a drop. On the right, there is a long, thin, pointed shape that also looks like a leaf. At the bottom right, there is a horizontal, oval-shaped shape. The overall aesthetic is clean and modern with a soft color palette.

“Being firmly rooted in the field, the entrepreneurial dynamic that we are driving, and agroecological practices prove to be the best defenses against today’s upheavals”

Editorial



Joël Lebreton
Chairman



Elphège Ghestem Zahir
Chief Executive Officer

In 2023, true to its mission of **"Entrepreneurship against poverty"**, Agrisud continued its action, with its proven method of working closely with communities in the field, to support on a daily basis men and women living in precarious conditions.

This method ensures the optimal use of the funding we mobilize to tangibly change the trajectories of farms and the lives of families. It triggers real development dynamics in the areas where we work, in close collaboration with our partners.

In concrete terms, **16,927 VSEs** (very small farming enterprises) were supported in their professional development path in 2023, ensuring food security for families and generating over **€77 million** in revenue.

Since Agrisud's establishment in 1992, a total of 90,438 VSEs have been strengthened in their activities, resulting in over 452,000 people lifted out of poverty.

As illustrated by the key figures and the testimonies in this report, the results are concrete and visible.

In this regard, 2023 is a continuation of previous years. However, we have set ourselves a greater ambition: to become a key player in the effective implementation of sustainable agricultural development in Southern countries, at demonstrative territorial scales, whether local or regional.

In 2023, we therefore conducted a series of actions aimed at this goal:

- **intensified actions in several countries** with new projects in Cambodia, Morocco, Senegal, and Ivory Coast;
- **expansion of partnerships with companies** such as Club Med and L'Oréal to connect family farms to their supply chains;
- **a greater pooling of experiences acquired** in different countries through cross-cutting activities involving the exchange of methods and tools, sharing of experiences, and capitalization;

- **the establishment of an internal organization** that will enable us to scale up, particularly by structuring our training and skills transfer actions for the benefit of professional farming organizations, as well as enterprises or public institutions.

Thanks to the trust placed in us by our partners, including the *Agence française de développement*, these actions are expected to materialize in 2024 with a significant increase in our activity and impact.

However, it is important to note that 2023 also strikingly illustrated the evolving context in which Agrisud operates:

- Climate-related hazards are increasingly present in the daily lives of the populations with whom we work. They now constitute a basic factor in the definition of our actions.
- The local political context or interstate relations can interfere with development action in the field and complicate its implementation.
- Not to mention unpredictable events such as natural disasters (in Morocco in 2023) or pandemics (the effects of COVID-19 are not yet fully absorbed).

In the face of these challenges, we repeatedly observe across all countries that **being firmly rooted in the field, the entrepreneurial dynamic** we are driving, and **agroecological practices** prove to be the best defenses to limit the negative effects of these events.

It is a confirmation, if ever needed, of the relevance of Agrisud's action.

In 2023 : A new development ambition

Building upon 30 years of experience, our aim extends beyond supporting VSEs and agricultural value chains, in order to implement with our partners:

- **projects at demonstrative territorial scales**, local or regional;
- **multi-stakeholder projects**, addressing the numerous environmental and socio-economic challenges faced by populations;
- **projects to share our knowledge and expertise**, amplifying actions for the benefit of a larger number.

In this direction, a new multi-country programme was developed in 2023:
DELFI - Local Economic Development and Innovative Value Chains.

It will be conducted in complementarity with the multi-country programme:
AGRITER - Sustainable Agriculture and Territorial Dynamics.



1 Establish local development clusters

DELFI PROGRAMME

Developed with the aim of addressing the challenge of connecting family farms to markets, the DELFI programme aims to develop partnerships between diverse stakeholders: enterprises, farmers' organizations, CSOs, and decentralized technical services of the State.

Scheduled start: 2024.



2

Strengthen and rally stakeholders around the agroecological transition of territories and/or sustainable value chain projects



3

Promote inclusive agricultural development through exchange and sharing, skills transfer, awareness-raising, and advocacy actions

AGRITER PROGRAMME

Ongoing since 2018, this program capitalizes on knowledge and expertise related to agroecological transition. It strengthens the capacities of stakeholders on the ground and contributes to the implementation of public policies supporting sustainable agricultural development.

2024-2026: new and final 3-year phase.

Our fields of expertise

3 complementary fields of expertise to promote agricultural VSEs/value chains and to ensure the agroecological transition of territories



EXPERTISE >1 FIELD PROJECT MANAGEMENT

P.8

Agrisud and its partners encourage the emergence of small farming enterprises and structure value chains to create wealth locally. Projects' approaches are economic and agroecological, with additional complementary components (nutrition, environmental protection...) for a sustainable development of territories.



EXPERTISE >2 TRANSFER OF KNOWLEDGE AND KNOW-HOW P.20

Through the organization of learning cycles, the publication of guides and the creation of a digital resource center, Agrisud strengthens the practices of organizations in the North and South, for a widespread effect. 4 key themes are available: project management, agroecology, management and entrepreneurship advising, territorial projects for sustainable agriculture.



EXPERTISE >3 AWARENESS-RAISING & ADVOCACY

P.24

Agrisud carries out awareness-raising and advocacy actions based on its experience in the field. These actions contribute to changes in practices and public policies for efficient and sustainable agricultural and food systems.

Key figures

Since
1992

90,438

very small family farming
enterprises supported

452,190

people lifted out
of poverty

621

local organisations
supported

28

countries
of intervention



In
2023

16,927

very small family farming
enterprises supported

84,635

people lifted out
of poverty

46

local organisations
supported

14

countries
of intervention



11
companies
working
together with us



53
communities
involved in
our actions

Results

IN AGRO-ENVIRONMENTAL TERMS



16,927

hectares in agroecological
transition



220,051

tons of food
produced



255,459

trees planted

IN SOCIO-ECONOMIC TERMS



77

million Euros
of sales revenue



62

million Euros
of net income



25,391

direct farming jobs
created or maintained

In 2023, Agrisud led 38 projects in 14 countries around

SUSTAINABLE DEVELOPMENT GOALS
our actions directly support



- 1 NO POVERTY
- 2 ZERO HUNGER
- 5 GENDER EQUALITY
- 6 CLEAN WATER AND SANITATION
- 8 DECENT WORK AND ECONOMIC GROWTH
- 10 REDUCED INEQUALITIES
- 12 RESPONSIBLE CONSUMPTION AND PRODUCTION
- 13 CLIMATE ACTION
- 15 LIFE ON LAND
- 17 PARTNERSHIPS FOR THE GOALS



Caption:



Number of ongoing projects per country



and the three-pillar approach:

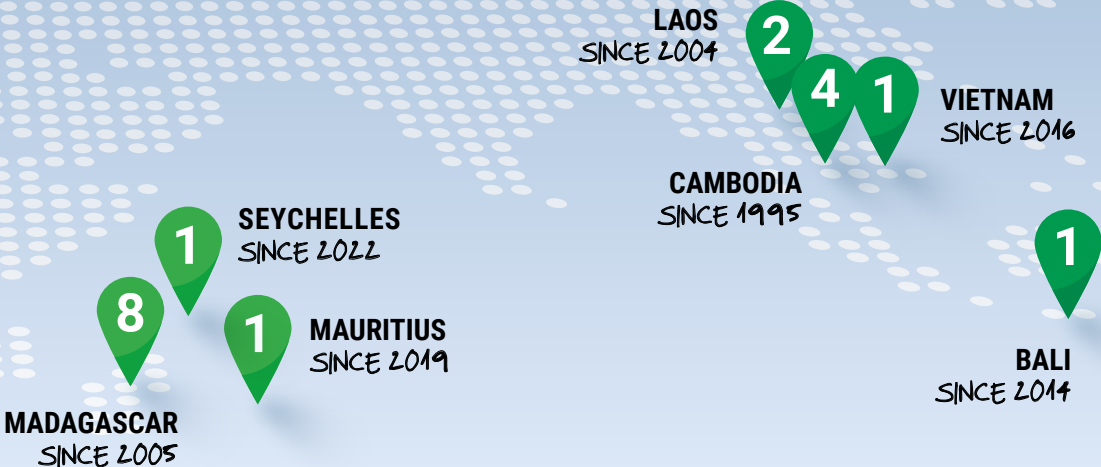
Enterprise | Agroecology | Territories

NEW PROJECTS :

in Cambodia,
in Senegal,
in Ivory Coast,
in Morocco...

started in late 2023 for
deployment in 2024.

Discover all our projects in the
dedicated pages of this report.



4 cross-cutting themes to all our projects



Connecting farms and companies: a powerful lever for development of value-chains and territories

**EXAMPLE: In Cap Skirring, Senegal,
in partnership with Club Med**



KEY

STAKEHOLDERS

- Batiaye EIG*
- 146 vegetable producers from EIG*
- Diembering Agricultural and Social Promotion Center (CPAS)
- Club Med
- Casamasanté

* EIG : Economic Interest Group

Context

Agrisud International and Club Med are implementing an innovative partnership aimed at supporting family farms near Club Med villages and building sustainable local supply chains.

On the Club Med side, the buffets are partially supplied with fresh, local, and high-quality fruits and vegetables.

On the farm side, production is enhanced through agroecological practices, value chains are organized, and families gain access to lucrative markets.

Project

Establishing and developing connections between the offer of agricultural products from Batiaye EIG* and local demand in a win-win principle, positively impacting the territories.

Results:

- 2 agroecological product sales channels established
- 146 vegetable producers annually deliver over 20 tons of products, generating €25,000 in revenue
- €63,000 in annual wealth generated in the territory



Yama Nanette SAMBOU
Producer and member
of Batiaye EIG*

"I joined the EIG vegetable producers in 2014 to supply vegetables and fruits to the Club Med village. This project completely transformed my activity: I no longer bother going door-to-door trying to sell my products. Everything is very well organized. We have learned agroecological practices, we plan productions for our needs, those of the markets and Club Med, and we organize deliveries. It's a great experience!"



Mohamed AZZABI
Head Chef, Village Club Med
Cap Skirring

"Sourcing local products has energized our buffets! We can now play the 'nature' and 'authenticity' card. Prioritizing production methods such as agroecology, which allows for carbon sequestration in soils, is also part of our Climate action. Our customers greatly appreciate the 3 key components of this project: local sourcing, healthy products, and a tangible impact for women farmers."



Ernest DIATTA
Focal point
of Batiaye EIG*

"Thanks to delivery revenues, the vegetable producers have been able to establish a focal point, a position I have held for several years. Responsible for commercial partnerships, I can observe the changes and benefits for the women farmers, especially in terms of income. Eating habits have also changed. Within families, new products such as arugula or leeks are now being consumed."

Enhancing agricultural areas, restoring, and protecting natural resources

EXAMPLE : In the Viengkham District, Laos, with territorial planning



Natural resources

Context

The forests of Viengkham District are threatened by traditional agricultural practices, such as slash-and-burn, hunting, and gathering.

Their gradual degradation leads to the drying up of water sources, loss of biodiversity, and a decline in soil fertility.

These imbalances weaken agricultural areas and negatively impact production. The food security of the populations and their ability to meet their needs are no longer guaranteed.

Project

Protecting forest areas, enhancing agricultural areas, and raising awareness among youth about environmental conservation.

Through participatory territorial planning, forest areas are classified and protected by community rules. Populations also decide on concrete actions to protect resources through micro-projects (reforestation, etc.). Households are supported in agroecology and an environmental education programme is implemented for the younger generation.



KEY STAKEHOLDERS

- Territory Management Committee: village authorities, representatives of agricultural households, etc.
- Agricultural Offices of the District and the Province of Luang Prabang (DAFO/PAFO)
- District Office of Environment and Natural Resources (DONRE)
- GCDA Association



Sengdao SENGKHAM
Deputy Chief of Thavan Village

"Within the committee, I am responsible for forest protection. This mainly involves ensuring compliance with the regulations governing the three categories of forests: conservation, protection, and use. The villagers understand the importance of preserving the forests, which is why they have evolved their practices and organize reforestation days to improve biodiversity, soil fertility, and preserve water resources."



Ekkasith SAENSAVATH
Technician at DONRE

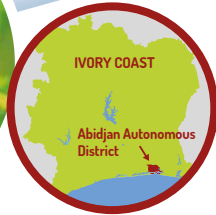
"With the support of the project, we have learned a lot about territorial planning. Areas are better managed, whether they are to be preserved or exploited. In terms of agriculture, households have been trained to improve production while preserving natural resources. Agroecology is now widely promoted."



Phonmina VANTHAMALI
7th grade student at Viengkham Middle School

"I really enjoy environmental education classes because we often leave the classroom to discover new things and conduct experiments. [...] Now, everyone is more attentive. With my friends, we no longer throw our waste anywhere because it pollutes. Our parents have also changed their agricultural practices; they also work on forest conservation through reforestation activities."

4 cross-cutting themes to all our projects



Providing goods and create value: the double challenge of agro-processing

EXAMPLE: In the Autonomous District of Abidjan, Ivory Coast, with the strengthening of artisanal and semi-industrial *attiéké units**



- Family farms
- Individual artisanal units
- Semi-industrial unit (cooperative)
- Autonomous District of Abidjan

* fermented cassava semolina, which is one of the staple foods in Ivory Coast

Context

Peri-urban agriculture in Abidjan struggles to meet the high demand for *attiéké* in the capital's markets.

This is due to several factors: the reduction of agricultural land due to increasing urbanization, the difficulty in sourcing cassava, a fragmented supply in small, under-equipped artisanal units, and the arduous nature of the work...

However, maintaining this activity is crucial for the income of families.

Project

Strengthening cassava processing activities into *attiéké* to create added value in the territory. The work is carried out at technical (yield, hygiene, reduction of labor arduousness), economic (cost reduction), and organizational levels (structuring into cooperatives or associations).



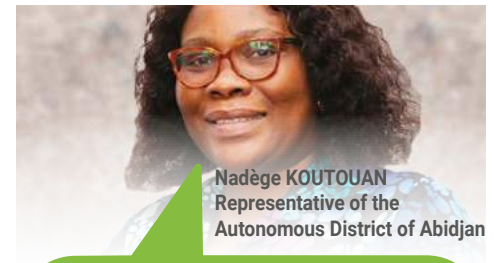
Madeleine OKAMON
Attiéké producer

*"The project has allowed me to improve my production system, especially in terms of equipment. With the new press, I'm faster, and the improved new stove no longer gives off harmful smoke. Thanks to the training, my *attiéké* production is of better quality, and I manage my profits/expenses better. Finally, I am part of an association of women *attiéké* producers, which allows us to pool costs and support each other."*



Maimouna DEMBELE
Agro-processing facilitator within Agrisud projects

"Attiéké processing is the main activity for women living on the outskirts of Abidjan. However, they struggle to produce enough, and the increase in the price of the raw material, cassava, doesn't help. Our support involves providing technical and management training, adapting their equipment, and providing close follow-up assistance. We also assist them in organizing themselves into associations."



Nadège KOUTOUAN
Representative of the Autonomous District of Abidjan

*"For us, the objective is to contribute to the food security of Abidjan with a local and quality supply. To achieve this, we have identified several challenges, such as creating jobs and promoting women autonomy in peri-urban areas. In a context of increasing urbanization, the District seeks to preserve agricultural land and develop *attiéké* production by establishing semi-industrial units where women can gather to work."*

Initiating and implementing territorial projects supported by a variety of stakeholders

EXAMPLE: In the Itasy region, Madagascar, with the implementation of a SAC - Schéma d'Aménagement Communal (SAC - Communal Development Scheme/Plan)



Context

Agrisud and its partners are acting within the framework of decentralized cooperation between the Nouvelle-Aquitaine Region and the Itasy Region to support agroecological transition. Conducted actions are:

- at the technical level: to produce more and better, while addressing climate-related risks;
- at the economic level: to facilitate the marketing of the production among other things.

It also involves working with a range of stakeholders to establish an environment conducive to agricultural development.

Project

Supporting communities, farms and their organizations, civil society organizations, decentralized technical services... in the development and implementation of collaborative projects for sustainable agriculture.

Planning is carried out within the framework of the SAC, and actions focus, as needed, on the development of agricultural areas (terraces, hedging...), the rehabilitation of fragile areas (reforestation), or capacity building for master-farmers to provide local services (training, provision of inputs...).



- Decentralized territorial collectivities
- Local consultation structure: traditional authorities, farms' representatives, communal teams, decentralized technical services of the State, master-farmers...
- Farms



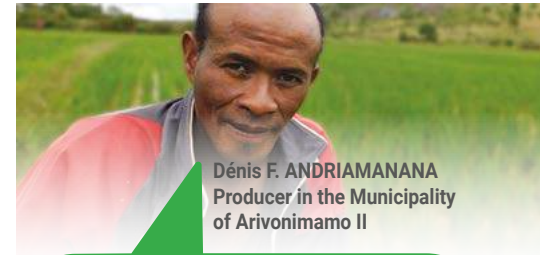
Mme NIVOARILALANJATOVO
Mayor of the Municipality
of Mahavelona

"The various supports from the project have been vital in planning and developing our territory. Starting with the municipal teams, which have been strengthened to implement the SAC. Farms have transformed their practices with agroecology. The results are significant; agricultural production generates more income for households and higher tax revenues. This has allowed us to invest in a solar park to provide electricity to the Municipality."



Juliene B. RAMIRANTSOA
Nursery owner in the
Municipality of Antoby-Est

"This project has brought a lot of change into my life as I have become a nursery owner! The training in agroecology that I attended initially helped me improve my crops, and then I decided to go further by diversifying my activities with the production of forest and agroforestry seedlings. My small business is doing well, and I work closely with the Municipality on the implementation of its development plan."



Dénis F. ANDRIAMANANA
Producer in the Municipality
of Arivonimamo II

"Here, we are somewhat isolated, but I was able to receive training from a neighboring master-farmer on practices to improve soil fertility and diversify my crops. As a result, I have improved my production, reduced expenses related to purchasing food I didn't previously produce (coffee, vegetables, fruits), and have been able to ensure my children's education. The implementation of agroecological practices on my plots also contributes to preserving the natural resources of my territory, and I am very proud of it!"



Activities in South America & Caribbean

HAITI

AGRITER
PROGRAMME

PAD NORD: Sustainable management of the *Limbé* watershed Northern Haiti

Objective: 400 VSEs - **Partnership:** GRADIMIRH

Budget: 390 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region (RNA), Misereor

CONVERSE: Improvement and diversification of vetiver systems - Municipality of Les Cayes

Objective: 180 VSEs - **Partnership:** Givaudan Foundation, FRAGER, KPVMFB Cooperative, L'Oréal

Budget: 225 k€ between 2021-2025 - **Funding:** Givaudan Foundation, L'Oréal

PACTE: Adaptation of agricultural activities to climate change and to the territory - Municipality of St Raphael

Objective: 500 VSEs - **Partnership:** IRD, Limonade University, GRADIMIRH

Budget: 870 k€ between 2019-2023 - **Funding:** Ministry of Agriculture, Natural Resources and Rural Development (with Inter-American Development Bank funds)

Agroecological transition of farmer families and sustainable management of natural resources - *Limbé* watershed, Municipalities of Bory and Beaulieu

Objective: 300 VSEs - **Partnership:** GRADIMIRH, PADED

Budget: 190 k€ between 2021-2024 - **Funding:** Misereor, Agrisud

DOMINICAN REPUBLIC

Implementation of local fresh-product supply chains

Objective: 2 family farm associations - **Partnership:** Club Med, Higüey Agricultural Technical Services

Budget: 30 k€ in 2023 - **Funding:** Club Med, Agrisud

BRAZIL

Strengthening of local fresh-product value chains - States of Rio de Janeiro, Sao Paulo and Bahia

Objective: 2 cooperatives and 1 family farm group - **Partnership:** COMISFLU Cooperative, COOPASAT Cooperative, Gildásio Salles Association, CATI, Club Med

Budget: 59 k€ in 2023 - **Funding:** Club Med, Agrisud



Activities in Africa

IVORY COAST

AGRITER PROGRAMME PROFIT: Promotion of territorialized agricultural value chains Abidjan

Objective: 180 VSEs - **Partnership:** Autonomous District of Abidjan, Institute of Tropical Geography, AVSF

Budget: 387 k€ between 2021-2023 - **Funding:** AFD, Fonds Pierre Castel, Autonomous District of Abidjan, Cie Fruitière Endowment Fund, Sogea-Satom, AVSF

New AVAL: Food crop farming Abidjan-Lagunes

Objective: 1,200 VSEs - **Partnership:** AVSF, PPI

Budget: 3,684 k€ between 2024-2026 - **Funding:** European Union, AVSF, PPI, Agrisud and its partners

MOROCCO

New Solidarités Maroc: Agricultural recovery after the earthquake Al Haouz Province

Objective: 150 VSEs - **Partnership:** Norsys Foundation

Budget: 346 k€ between 2023-2026 - **Funding:** PACA Region, RNA, Club Med through Roi Baudouin Foundation, Fondation de France, Agrisud and its partners

Taroudant Province

Objective: 150 VSEs - **Partnership:** Norsys Foundation, Migration & Développement
Budget: 257 k€ (farming component) - **Funding:** AFD, Fond. de France, RNA

PAPSA: Sustainable enhancement of the agricultural sector performances (Phase 2) - Municipality of Ghassate

Objective: 500 VSEs - **Partnership:** ORMVAO, Norsys Foundation

Budget: 700 k€ between 2020-2023 - **Funding:** AFD, LSDH, L'Oréal Women's Fund, ORMVAO, Agrisud and its partners

PAPSA: Sustainable enhancement of the agricultural sector performances (Phase 3) - Municipality of Ghassate

Objective: 750 VSEs - **Partnership:** ORMVAO, Norsys Foundation

Budget: 770 k€ between 2023-2026 - **Funding:** AFD, ORMVAO, LSDH, Agrisud and its partners

Strengthening of the olive oil value chain - Skoura palm grove

Objective: 2 cooperatives producing olive oil - **Partnership:** L'Oréal, Olvea, Cooperative Al Mohammedia, Cooperative El Hassania, Norsys Foundation, ORMVAO

Budget: 356 k€ between 2018-2023 - **Funding:** L'Oréal, local grants (through ORMVAO)

Professionalization of fruit farms - Asni

Support for the development of the Guindo Cooperative - Marrakech

Objective: 2 cooperatives - **Partnership:** Norsys Foundation, Cooperative Tifawine, Cooperative Guindo, Club Med

Budget: 12 k€ in 2023 - **Funding:** Club Med, Agrisud





SENEGAL

AGRITER
PROGRAMME

PRPA: Revitalization of the agricultural production in family farms Diourbel and Fatick Regions

Objective: 800 VSEs - **Partnership:** local authorities RAEF, CEAS, CFP Diourbel
Budget: 511 k€ between 2021-2023 - **Funding:** AFD, RNA, CEAS, FiBL

New

GUNGE MBAY programme: Onion & potato value chain - Municipality of Foundiougne

Objective: 1,640 VSEs, 58 FOs* - **Partnership:** RAEF, National Agro-Sylvo-Pastoral
Development Fund
Budget: 273 k€ between 2023-2026 - **Funding:** Ministry of Agriculture, Rural
Development and Food Sovereignty (with Enabel funds)

POP-ART: Professional organizations and agropole partnership for a territorial economic boost - Municipality of Sine Saloum

Objective: 50 FOs*, 1,000 VSEs - **Budget:** 649 k€ between 2021-2023 - **Funding:** Enabel

Strengthening of local value chains - Cap Skirring

Objective: 2 market gardening production EIG (Economic Interest Group)
Partnership: CPAS, Batiaye EIG, Club Med
Budget: 14 k€ in 2023 + 5 k€ from Club Med Foundation through local partner
Funding: Club Med, Batiaye EIG, Agrisud

GABON

Elephants project with the National Parks Agencies (ANPN)

Objective: Development of food crops in secured perimeters (protected from
elephants damage) in favor of the population of 2 villages - Simintang and Ovan (22
farms) - **Partnership:** Institut Gabonais d'Appui au Développement
Budget: 127 k€ between 2019-2023 - **Funding:** ANPN - AFD

Vocational training and employability with the National Employment Office (ONE)

Objective: 50 *agripreneurs* trained in agricultural careers (degree course) and
supported in starting their occupation - **Partnership:** Institut Gabonais d'Appui au
Développement, ONE
Budget: 47 k€ between 2021-2023 - **Funding:** PRODECE Project (World Bank funds)

New

Agricultural development project for the populations of Gamba, Province of Ogooué-Maritime

Objective: Improvement of market gardening, food crops and livestock production
on farms - **Partnership:** Institut Gabonais d'Appui au Développement
Budget: 518 k€ between 2023-2025 - **Funding:** Assala Energy

* FOs : Farmers' organizations



Onion plot, Senegal

Activities in Africa & Indian Ocean

MADAGASCAR

AGRITER PROGRAMME **Mahavotra: Forestry, agroforestry and land-use planning Itasy Region**

Objective: 1,485 VSEs - **Partnership:** CEAS, AMADESE, Ilofosana, Nouvelle-Aquitaine Region

Budget: 720 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS, A Tree for You

New **Récap'alimentaire-Madagascar**

Supporting 3 communities for the implementation of Territorial Food Plans.

Partnership: Cités Unies France, Gret, CTAS

Budget: 32 k€ (Agrisud component) between 2023-2025 - **Funding:** MEAE, RNA, Ille-et-Vilaine Department, Mayotte Department, Mamoudzou Municipality

ARENA: Support to economic, nutritional and food resilience of disadvantaged rural families - Itasy Region

Objective: 560 VSEs - **Partnership:** ORN, APDRA

Budget: 400 k€ between 2020-2023 - **Funding:** AFD

DINAAMICC: Integrated approach and support for innovative and climate-resilient family farming

Objective: 700 VSEs - **Partnership:** Cirad, FOFIFA, IRD, FERT, FIFATA, CEFFEL, GSDM, AVSF, Partage, APDRA

Budget: 746 k€ (Agrisud component) between 2022-2025 - **Funding:** European Union, Agrisud and its partners

GIRE: Integrated management of water resources - Haute Matsiatra Region

Objective: 715 VSEs - **Partnership:** Haute-Matsiatra Region, Lyon Métropole

Budget: 501 k€ between 2021-2025 - **Funding:** Lyon Métropole, Rhône-Mediterranean-Corse Water Agency, A Tree for You

MAKIS: Malagasy Agricultural Knowledge and Innovation Systems

Objective: 100 pilot VSEs - **Partnership:** Cirad, FOFIFA, Gret, AVSF, FIFATA

Budget: 146 k€ (Agrisud component) between 2022-2026 - **Funding:** European Union, Agrisud and its partners

PRODIP: Promoting the dignity of detainees (agricultural development of penal camps component)

Objective: 3 pilot penal camps - **Partnership:** Gret, Grandir Dignement, Sentinelles

Budget: 239 k€ (Agrisud component) between 2022-2025 - **Funding:** AFD

SANUVA: Food and nutrition security for families in Vankinankaratra Region

Objective: 7,980 VSEs - **Partnership:** AVSF, GSDM, APDRA, ONN, DRAEP

Budget: 1,705 k€ between 2021-2025 - **Funding:** European Union, Agrisud and its partners

MAURITUS

Implementation of local fresh-product value chains

Objective: 2 farming groups - **Partnership:** Club Med

Budget: 25 k€ in 2023 - **Funding:** Club Med, Agrisud

SEYCHELLES

Implementation of local fresh-product value chains

Objective: 1 cooperative - **Partnership:** Club Med, LFPA

Budget: 27 k€ in 2023 - **Funding:** Club Med, Agrisud



Activities in Asia

LAOS

AGRITER PROGRAMME **FORAE: Forestry and agroecology in mountainous areas of Northern Laos - Luang Prabang Province**

Objective: 500 VSEs - **Partnership:** GCDA, PAFO, DAFO, District of Viengkham, DONRE, DEOS

Budget: 382 k€ between 2021-2023 - **Funding:** AFD

ANAMAY: Reducing household waste production in rural areas

Objective: 13 villages and 16 schools - **Partnership:** Xon Phao Disabled People Working Group, DONRE, DEOS

Budget: 150 k€ between 2020-2024 - **Funding:** Municipality of Paris, Sycotm

VIETNAM

IDEAS: Strengthening and diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Cai Province

Objective: 500 VSEs - **Partnership:** Hoang Lien National Park, Nouvelle-Aquitaine Region

Budget: 650 k€ between 2021-2024 - **Funding:** AFD, Nouvelle-Aquitaine Region, IFAID, Hoang Lien National Park,

INDONESIA (BALI)

Strengthening of local fresh-product value chains

Objective: 2 farming groups - **Partnership:** Club Med, Bukit Mesari and Buana Sari

Budget: 12.5 k€ in 2023 + 5 k€ from Club Med Foundation through local partner

Funding: Club Med, Agrisud

CAMBODIA

New **REASOL: Rehabilitation and sustainable management of soil fertility for sustainable and resilient agriculture in Cambodia**

Objective: diagnosis of production systems and characterization of fertility management practices by Chrey Bak farms

Partnership: IRD, Institute of Technology of Cambodia, Royal University of Agronomy
Budget: 47 k€ between 2024-2025 - **Funding:** French Ministry of Europe and Foreign Affairs

IADA: Intensification of agroecological practices and diversification of family farming - Siem Reap Province

Objective: 1,970 VSEs - **Partnership:** Hauts-de-Seine Department, Archaeology and Development Foundation

Budget: 1,406 k€ between 2022-2025 - **Funding:** AFD, Hauts-de-Seine Department, Archaeology and Development Foundation, ATFY, Planet Urgence.

FAST: Development of a local supply chain of high-quality rice wine - Siem Reap

Objective: 15 VSEs, 1 cooperative - **Partnership:** Pernod Ricard Singapour, White Orchid Distill Co

Budget: 56 k€ between 2021-2023 - **Funding:** Pernod Ricard Singapour

PROFERTIL: Structuring and management of the faecal sludge sector and organic fertilizers production - Siem Reap Province

Partnership: Siem Reap Province, SIAAP, AIMF, AESN, SIC EPUR-AF group

Budget: 182 k€ between 2020-2024 - **Funding:** SIAAP, AIMF, AESN



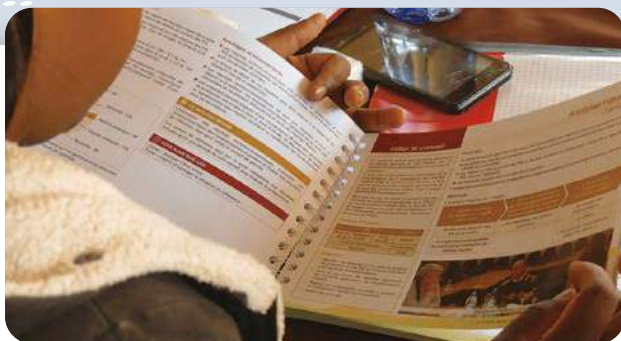
Spice production, Cambodia

Disseminating our methods and tools with: 1/ our training courses

In 2023

4 CYCLES organized in 3 countries (training of trainers)

46 ORGANIZATIONS trained on the themes: agroecology, management advising, and territorial projects for sustainable agriculture



Since 2010

61 TRAINING COURSES

19 COUNTRIES

1,143 PARTICIPANTS

561 TRAINED ORGANIZATIONS

Through its training courses, Agrisud International disseminates its methods and tools in a **training-of-trainers logic** and thus strengthens the practices of support organizations for a multiplier effect. These organizations are mainly civil society organizations (associations), local authorities or State technical services, but also FOs – Professional Farmers Organizations.

They have participated in one of our training courses. Here's what they think:

COURSE: "Good Agroecological Practices" in Madagascar



“ For us, the objective was to strengthen our skills in agroecology to improve food production within the penal camps on one hand, and to train detainees for their reintegration on the other hand. I appreciated the participatory pedagogy, as well as the numerous examples provided. This allowed me to refresh my knowledge and bring innovation into my decision-making and the implementation of programs developed within my department. ”

Ny Aina Mamy ANDRIANOELIMANANA
Director of Productivity Promotion
in Penal Camps

Course: "Management Advising to farming VSEs" in Senegal



“ Our association brings together several professional farming organizations (FOs) in the Fatick Region. As a facilitator, I needed to deepen my knowledge to improve the advice I give to FOs to develop their activities. I also discovered new, very useful tools! Following this training, I became aware of the importance of involving FOs in defining strategies and recommendations. Since then, I have been working differently: my analyses are more accurate, and my presentations are more relevant. ”

Idrissa SENE
Facilitator,
CAREM * Associative Federation

Course: "Territorial Projects for Sustainable Agriculture" in Cambodia



“ This cycle allowed me to consolidate my knowledge in territorial planning, taking into account the issues of the municipality. It also addressed methods for defining priority actions and implementing them by mobilizing different partners. I quickly applied this new knowledge. For example, when I had to mobilize several stakeholders to address a road infrastructure issue. My ability to identify and solve the problem was more effective than before. ”

Rean TUM
Town Councillor,
Khun Ream Municipality

2/ our pedagogical guides

Designed and developed by our teams, these 3 guides offer tools and methods to implement sustainable agricultural development actions. They are intended for technicians, facilitators, coordinators, advisers... who provide close support to farmers and their professional organizations in their agricultural activities.



Agroecology, best practices

Guide objective: improving farming systems and practices

Associated learning outcomes:

- Understand agroecology and its economic, social and environmental dimensions
- Understand the principles of sustainable management of agrosystems
- Analyse a context of intervention, identify adapted agroecological practices
- Be able to transmit these practices to VSEs



Management advising to very small family farming enterprises

Guide objective: improving farms management

Associated learning outcomes:

- Understand advising approach and basic notions of agricultural economics
- Identify performance indicators for VSEs production activities
- Be equipped to collect and process data related to VSEs results
- Be able to analyze a VSE results and support its decision making



Agriculture & Dynamics of the territories

Guide objective: promoting and securing farms development

Associated learning outcomes:

- Understand territories and stakeholders role
- Identify interactions between VSEs and territories
- Identify multi-actor/pluri-sector actions to facilitate and secure agroecological transition for territories
- Be equipped to implement these actions

3 guides with complementary contents:





3/ our digital resource centre

Consisting of a **media library** and an **E-learning space**, this centre has been designed to disseminate the knowledge and expertise of Agrisud and its partners more widely. All contents are derived from the capitalization of our field experiences.



4 categories of resources:

- A **library** containing **160 documents** (*guides, technical sheets, diagnostics and studies*) covering **15 thematic areas** (*plant/animal production, agro-processing, food and nutritional security, climate, project engineering...*) and originating from **12 countries** with diverse contexts
- A **video library** consisting of over 20 videos showcasing the activities of our projects
- A **gallery** currently showcasing 5 photo exhibitions of our field actions
- **Thematic files**



English versions of the 3 training courses in 2024



3 E-learning training courses:

- “**Agroecology: Method for disseminating practices**”
- “**Management advising to farming VSEs in Southern countries**”
- “**Designing and conducting territorial projects for sustainable agriculture**”

In 2023, the 3rd training course “**Agroecology: Method for disseminating practices**” was broadcast online, on this occasion a communication campaign was launched to promote the digital resource centre.

Visit our website to freely access the digital resource centre



Already, over 400 people have enrolled in the E-learning courses

Let's support sustainable family farming

The agricultural sector is strategic to ensure food and nutrition security for the population, create wealth and employment, preserve natural resources, and fight against climate change. With our experience in various contexts, we lead advocacy and awareness-raising actions in order to:



INFORM



... by sharing our expertise

During the Paris International Agriculture Fair, Agrisud took part in the radio program "8 milliards de voisins" ('8 billion neighbors') on RFI, which focused on the challenges of agriculture in the face of climate change.

Farmers worldwide must adapt, particularly those living in Southern countries where climate alterations have become the norm: droughts, excessive rainfall... It's mainly the shift of seasonal cycles and the speed of these changes that disrupt agricultural systems.

For Agrisud, the solution is to accelerate the agroecological transition in order to maintain a sufficient level of production to feed populations while preserving natural resources.

Concrete examples drawn from projects led by Agrisud have illustrated these points, both at the level of the farms and the territories where they are implemented. This highlights the effectiveness of agroecology for the resilience and adaptation of agriculture to climate change.



RAISE
AWARENESS



... by spreading our vision

In 2023, Agrisud broadcasted several opinion pieces in French media to call upon political and economic decision-makers regarding the solutions advocated by agroecology to combat climate change, food insecurity, and poverty, as well as to promote responsible supply chains.

THINKING AND ACTING TOGETHER DIFFERENTLY



This annual meeting organized by Agrisud brings together personalities from various backgrounds (political, economic, research...). The 2023 edition, held in Paris ahead of COP28, focused on the theme "Agriculture and Climate". The discussions helped to identify avenues to strengthen Agrisud's actions and their impact in Southern countries.



SUPPORT
CHANGE



... by working together

Agrisud is a member of the GTAE* (Agroecological Transitions Working Group) and as such, participates in several initiatives to promote agroecology.

As part of the FAIR Sahel project led by CIRAD, Agrisud contributes to capitalizing on experiences regarding agroecological innovations carried out in research sites in Burkina Faso, Mali, and Senegal.

As part of the work carried out by the GTAE, a guide on "Assessment of Agroecology" was published in February 2023, followed by a training session on its use in June. Around twenty professionals from 14 organizations from the South and North participated in this session. The objective: to appropriate the method and tools proposed by the guide to improve the evaluation of the performance and development conditions of agroecology in different contexts, and ultimately, to enhance the relevance of their interventions.

* GTAE : Agrisud, AVSF, CARI, Gret



OUR ACTIONS IN FRANCE AND IN THE FIELD

CAMBODIA “16th AGRICULTURAL FAIR”

February 24-27, 2023 - City of Siem Reap

Every year, Agrisud participates in this event, which aims to promote local products and welcomes both professionals and consumers. Several activities were organized to raise public awareness about healthy products from agroecology: exhibition of fruits and vegetables, tasting sessions...

FRANCE “10th NATIONAL DIASPORAS AND AFRICA DAYS”

June 16, 2023 - Bordeaux

Agrisud participated in the roundtable organized by Fonds Pierre Castel - Act with Africa - on the theme “Youth Entrepreneurship: A Lever to Address Food Challenges in Africa”, attended by about a hundred people. This roundtable provided an opportunity to share experiences of various stakeholders supporting the agricultural sector in Africa: higher education institutions in agriculture, private companies, chambers of commerce and industry, agri-food VSEs from the South, and NGOs.

FRANCE “EURO-AFRICA MONTPELLIER WATER DAYS”

October 9-10, 2023 - Montpellier

This 1st edition organized by the Municipality of Montpellier aims to find concrete solutions to the water crisis both in the African continent and in the Mediterranean region. Among the many participants, Agrisud and its Ivorian partner, the Autonomous District of Abidjan, testified to the strategies and actions implemented in urban and peri-urban agriculture around the Ivorian capital.

SENEGAL “4th FARMERS’ DAY”

December 1, 2023 - Fatick Department

Organized by Agrisud in partnership with DyTAEL*, the event brought together 230 stakeholders in agricultural development. The objective was to promote agroforestry in family farms located in the peanut basin to combat the disappearance of plant species in this area.

*DyTAEL: Dynamics for Agroecological Transition at the Local Level (a platform that brings together agricultural organizations, consumers, NGOs, research institutions, a network of local elected officials, and businesses...)

Partners in multiple sectors

Southern organizations & NGOs*

- Agricultural cooperative Al Mohammedia (Morocco)
- Agricultural cooperative El Hassania (Morocco)
- Agricultural cooperative Guindo (Morocco)
- Agricultural cooperative Tifawine (Morocco)
- Agricultural technical services of Higüey (Dom. Rep.)
- AMADESE - Malagasy association for economic, social and environmental development (Madagascar)
- Association *Gildásio Salles* (Brazil)
- Buana Sari - Farming group (Bali)
- Bukit Mesari - Farming group (Bali)
- CATI - Brazilian technical services (Sao Paulo, Brazil)
- CEFFEL - Advice, experimentation and training on fruit and vegetables (Madagascar)
- COMISFLU - Cooperativo mista do sul Fluminense (Brazil)
- COOPASAT - Cooperativa de Produtores Agrícolas Solidarios do *Alto Tietê* (Brazil)
- CPAS - Center for agricultural and social promotion of Diembing (Senegal)
- EIG Batiaye - Economic Interest Group (Senegal)
- ENDA Pronat - Environment Development Action for the Natural Protection of Territories (Senegal)
- Fifata - Association for farmers' progress (Madagascar)
- GCDA - Green Community Development Association (Laos)
- GRADIMIRH - Research-action group for development of the Haitian rural environment (Haiti)
- Green Farmers Siem Reap Association (Cambodia)
- Hoang Lien National Park (Vietnam)
- IGAD - Gabonese institute for development support (Gabon)
- Ilofosana CRFPA - Regional center for agricultural vocational training (Madagascar)
- LFPA - Local food producers association (Seychelles)
- Migration & Développement (Maroc)
- Norsys Foundation (Maroc)
- ORMVAO - Regional office for agricultural development from Ouarzazate (Morocco)
- ORN - Regional Office of Nutrition (Itasy & Vakinankaratra, Madagascar)
- Partage (Madagascar)
- Provincial Agriculture and Forestry Office (Luang Prabang, Laos)
- RAEF - Fatick Agro-Ecologists Network (Senegal)
- Regional Department of Environment and Sustainable Development Haute Matsiatra (Madagascar)
- Regional Directorate of National Education Itasy (Madagascar)
- Regional Directorate of Water, Sanitation and Hygiene Haute Matsiatra (Madagascar)
- Xon Phao Disabled Working Group (Laos)

Northern organizations & NGOs*

- ADF - Archaeology & Development Foundation (England)
- AIMF - International Association of Francophone Mayors
- APDRA - Fish farming (GI member)
- AVSF - Agronomists and Veterinarians Without Borders (GI member)
- CARI - Center for International Action and Achievements
- CEAS - A. Schweitzer Ecological Center (Switzerland)
- Enabel - Belgian development agency
- FERT - International association for rural development
- France Volontaires - Exchanges and international solidarity
- FRMi - Forest resources management international
- GERES - Renewable energies group, environment and solidarity (GI member)
- Grandir Dignement
- Gret - Professionnals for fair development (GI member)
- ID - Initiatives and Development (GI member)
- IFAID - Institute for training and support for development initiatives
- IRAM - Institute for research and applications of development methods (GI member)
- Planète Urgence - Local development, biodiversity, environment
- PPI - People, Power, Inclusion
- Sentinelles (Switzerland)

Institutionnals*

- AFD - *Agence française de développement*
- EU - European Union
- FAO - Food and Agriculture Organization of the UN
- FFEM - French facility for global environment
- FNDASP - National Fund for Agricultural and Silvopastoral Development (Senegal)
- Groupe CDC- Fund deposits and Consignment
- IDB - Inter-American Development Bank
- MAAF - French Ministry of Agriculture, Agri-Food and Forestry
- MARNDR - Ministry of Agriculture, Natural Resources and Rural Development (Haiti)
- MEAE - French Ministry of Europe and Foreign Affairs
- Rhône-Mediterranean-Corsica Water Agency
- Seine-Normandy Water Agency
- SYCTOM - Metropolitan Household Waste Agency
- UNCCC - United Nations Climat Change Conference
- UNCCD - United Nations Convention to Combat Desertification

Training & Research*

- AgroParisTech - Institute of life and environmental sciences and industry
- CFP - Professional training center (Diourbel, Senegal)
- Cirad - International agricultural research center for development
- CSFD - French scientific committee on desertification
- FiBL - Research institute of organic agriculture
- FOFIFA - National center for applied research in rural development (Madagascar)
- IGT - Institute of Tropical Geography (Ivory Coast)
- INRAE - National Institute for Agronomic Research and the Environment
- IRD - Research Institute for Development
- ISRA - Senegalese Institute for Agricultural Research
- ISTOM - Graduate school of international agro-development
- ITC - Institute of Technology of Cambodia
- L'institut Agro Montpellier (France)
- Royal University of Agriculture (Cambodia)
- Siem Reap hotel management schools (Cambodia)
- University of Antananarivo / LRI - Radio-Isotopes Laboratory (Madagascar)
- University of the State of Haiti, campus H. Christophe de Limonade

Local authorities / Public institutions*

- Autonomous District of Abidjan (Ivory Coast)
- Departement of Hauts-de-Seine (France)
- Departements of Fatick, Mbacké, Bambey, Diourbel, Foundiougne and Gossas (Senegal)
- District of Viengkham (Laos)
- Metropolitan Lyon (France)
- Municipality of Paris
- Municipalities of Cambodia, Madagascar, Morocco, Senegal
- Province of Lao Cai (Vietnam)
- Province of Siem Reap (Cambodia)
- Region of Itasy (Madagascar)
- Region of Haute Matsiatra (Madagascar)
- Region of Nouvelle-Aquitaine (France)
- Region of *Provence-Alpes-Côte-d'Azur* (France)
- SIAAP - Interdepartmental union for sanitation in the Paris area

Thematic networks*

- ALiSEA - Agroecology Learning alliance in South-East Asia
- CFSI - French Committee for International Solidarity
- Coordination Sud - Gather and act for international solidarity
- COSTEA - Scientific and technical committee for agricultural water
- CUF - *Cités Unies France*
- DyTAES - Dynamics for the Agro-ecological Transition in Senegal
- GESCOD - Multi-stakeholder network for international cooperation and solidarity in the Grand Est Region (France)
- GI - *Groupe Initiatives* - Expertise of professional development associations
- GSDM - Direct Madagascar seeding group
- GTAE - Agroecological Transitions Working Group
- GTD - Desertification Working Group
- International initiative "4 pour 1000" for food security and climate
- PADED - Agroecological and sustainable development platform (Haiti)
- RADD0 - Oasis Sustainable Development Network
- RADSI Aquitaine - Development and international solidarity
- RESAD - Sahel desertification network
- So Coopération - International cooperation and solidarity
- TaFAé - Multi-stakeholders task force for the promotion of Agroecology in Senegal

Enterprises

- Amundi
- BNP-Paribas Asset Management
- Bodia (Cambodia)
- Chanel
- Club Med
- Crédit Agricole Aquitaine
- Crédit Coopératif Aquitaine
- Frager (Haiti)
- Groupe LSDH - Laiterie de Saint-Denis-de-l'Hôtel
- L'Oréal
- Norsys Afrique
- Olvea
- Pernod Ricard Singapour
- Pierre Fabre
- SD MAD - Semis direct Madagascar
- Sogea Satom
- Total Gabon

Foundations

- Avril
- Club Med
- Compagnie Fruitière
- De France
- Fonds Pierre Castel
- Givaudan (Switzerland)
- Léa Nature
- Lemarchand
- Misereor (Germany)
- Roi Baudouin (Belgique)
- Swissaid (Switzerland)

Solidarity networks*

- A Tree for You - Tree planting operator
- Hello Asso - Payment solution for associations
- Lilo - Solidarity search engine
- One Heart / Amundi - Finance and solidarity



Agrisud is among associations registered in France

Collectives of which
Agrisud International
is a member



Our activities in 2023

4,340,042 €
Operating revenue

4,295,474 €
Operating charges

44,568 €
Surplus

INCOME STATEMENT

222 people in the field
in 14 countries

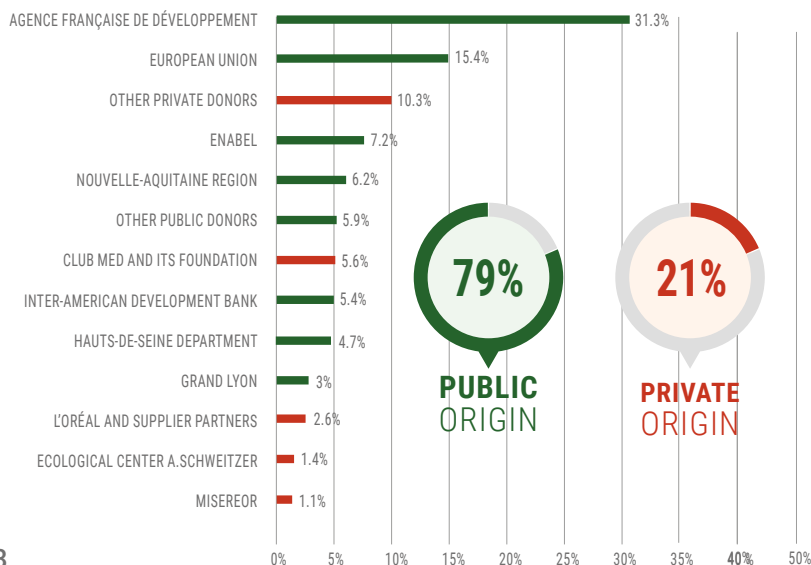
12 people at the head office

HUMAN RESOURCES



BUDGET ACHIEVEMENTS

RESOURCES DISTRIBUTION



3%
Identification,
preparation of
new operations

1%
Communication

9%
Structural costs

87%
Field
operations

Detailed version of our annual financial statements is filed on the website of the Journal Officiel after approval by the General Assembly and available on www.agrisud.org

Our Teams

BRAZIL - Julie Terzian

+33 7 81 84 22 40
jterzian@agrisud.org

CAMBODIA - Picheth Seng

Siem Reap • +855 12 426 807
pseng@agrisud.org

DOMINICAN REP. - Hérauld Museau

+509 37 089 956
hmuseau@agrisud.org

GABON - Sébastien Koumba

IGAD - Libreville • +241 5 540 451
skoumba@agrisud.org

HAITI - Hérauld Museau

Cap-Haïtien • +509 37 089 956
hmuseau@agrisud.org

INDONESIA (BALI) - Clément Vialade

+855 96 428 4395
cvialade@agrisud.org

IVORY COAST - Jérémy Lescot N'Zé

Abidjan • +225 01 01 48 52 01
jlescotnze@agrisud.org

LAOS - Khamphao Thongchanh

Viengkham • +856 20 22 437 999
kthongchanh@agrisud.org

MADAGASCAR - Adrien Lepage

Antananarivo • +261 32 07 671 16
alepage@agrisud.org

MAURITIUS - Océane Srour

+33 6 79 02 00 92
osrour@agrisud.org

MOROCCO - Imane Taaime

Norsys Foundation - Marrakech
+212 5 24 30 04 62
itaaime@norsys.fr

SENEGAL - Louis-Etienne Diouf

Mbour • +221 77 551 7363
lediouf@agrisud.org

SEYCHELLES - Julie Terzian

+33 7 81 84 22 40
jterzian@agrisud.org

VIETNAM - Phuong Anh Chu

Sa Pa • +84 90 583 62 86
pachu@agrisud.org

Our governance

EXECUTIVE MANAGEMENT

CHIEF EXECUTIVE OFFICER

Elphège Chestem-Zahir / eghestem@agrisud.org
Sciences-Po Bordeaux - IEDES Paris

ADMINISTRATIVE & FINANCIAL DIRECTOR

Didier Gensous / dgensous@agrisud.org
DECF Eiffel Bordeaux

ADMINISTRATIVE & FINANCIAL ASSISTANT

Nabil Boulahdit / nboulahdit@agrisud.org
IUT d'Orléans

COMMUNICATION DIRECTOR

Karine Vial / kvial@agrisud.org
ECV Paris - ISCPA Lyon

OPERATIONS DIRECTOR

Sylvain Deffontaines / sdeffontaines@agrisud.org
Agricultural economist, ISTOM

AGRITER PROGRAM MANAGER

Simon Baliteau / sbaliteau@agrisud.org
Agricultural economist, AgroParisTech

DELFI PROGRAM MANAGER

Julie Terzian / jterzian@agrisud.org
International relationships, Panthéon Sorbonne (Paris I)

VALUE CHAINS & ECONOMIC DEVELOPMENT COORDINATOR

Océane Srour / osrour@agrisud.org
International relationships, Paris Nanterre University

KNOWLEDGE MANAGEMENT OFFICER

Claire Kieffer / ckieffer@agrisud.org
Ethnology, Paris X (Nanterre) - IEDES Paris

HEAD OF MISSION

Clément Vialade / cvialade@agrisud.org
Policies for sustainable food, L'Institut Agro Montpellier

BOARD OF DIRECTORS

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Honorary chairman of Keolis Group

SECRETARY

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Sustainable Development Director and
General Delegate of the Corporate Foundation
at Club Med

TREASURE

Alain Chamla
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Marianne Huvé-Allard
Brand and Communication Director
BNP Paribas Asset Management

Roland Ries
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former Chairman of Cités Unies-France

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Gallery owner

Geneviève Féron-Creuzet

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Co-founder and chairwoman of Casabee

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Former Caisse des Dépôts Group executive

Marc Gastambide

Agronomist, former manager of the Federation
of Regional Natural Parks

Jacques Godfrain

Former French minister of international cooperation

Yvonnick Huet

Former managing director of Agrisud

Sophie Lièvre

Managing Director, Arcana Laboratories
(OMOYE brand)

Xavier Lièvre

Partner notary at 14 Pyramides Notaires

Frédéric Pascal

Former chairman of the Trust Charter Committee

Gautier Queru

Managing Director of Natural Capital, Mirova

Marie Schill

Project Manager, Food Systems in Africa, INRAE

Jean-Michel Severino

Chairman of the Supervisory Board of I&P
Former Managing Director of AFD

Emmanuel Vasseneix

Chairman of Laiterie Saint-Denis-de-l'Hôtel Group

Hubert Védrine

Former French minister of foreign affairs

Stéphane Voisin

Expert in responsible financing



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Head office: 7, avenue du Maréchal Foch 33500 Libourne FRANCE - Phone: +33 (0)5 57 25 17 06

Contact: agrisud@agrisud.org

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