



2021

Annual report



“ **Enterprise** | **Agroecology** | **Territories**

For 30 years, this three-pillar approach has delivered efficient action to help the populations emerge sustainably from poverty. ”

Editorial



Joël Lebreton
Chairman



Elphège Ghestem Zahir
Chief Executive Officer

In 2021, the Covid-19 pandemic's impact on global health was still affecting the conduct of our activity.

However, Agrisud's operations have not stopped in our countries of intervention and multiple new projects have been launched, representing a 3% growth of our commitments. Such is the case in Senegal, Madagascar, Cambodia, and Haiti, despite the earthquake and the extremely challenging political and security context in this country.

Additionally, we started a project in Ivory Coast, a new country of intervention, to develop family-run food farming based on cassava and market gardening on the outskirts of Abidjan.

All these new projects are reviving the strong momentum that had been cut short by the pandemic.

Working with actors within the territories

Regarding our operations, the main highlight is the launch of the second three-year phase of the Agriter programme (2021-2023). Jointly funded by the Agence Française de Développement (French Development Agency, AFD), this programme supports the agroecological transition of territories by mobilizing multiple private and public actors to promote an environment favorable to sustainable agriculture.

Agriter combines field projects in five countries and capacity-building transversal activities through training, awareness-raising and advocacy actions in all of Agrisud's countries of intervention.

The novelty of this phase: the use of digital technology by creating an online media library and an e-learning platform to improve access to our knowledge and our fields of expertise.

Stronger partnerships

In 2021, we strengthened our partnerships with companies that are concerned about the impact of their activity at the economic, social, and environmental levels. The very specific examples of projects featured in this report show that it is possible to reconcile a company's economic activity and an international solidarity action.

This year, in partnership with local authorities of the North and the South, Agrisud similarly strengthened territory-to-territory "cooper-action" projects to address local development challenges arising from global issues.

We wish to continue strengthening these axes of collaboration and cooperation with companies and local authorities because it makes sense to Agrisud, an economic development NGO focused on entrepreneurship and looking to make a genuine impact on the territories.

Building the future

The past year, Agrisud has been leading 34 projects in 13 countries to support 13,367 very small farming enterprises. As a result, these VSEs achieved food security (248,000 t of produced food), generated revenues (a turnover of €173M) and preserved natural resources (16,520 ha in agroecological transition).

Besides, Agrisud has shared its methods and tools with 24 organizations to reinforce their intervention capacity.

Finally, in 2021, in connection with its commitment to support sustainable family farming, Agrisud has continued to inform and call on a large audience for a change in behavior and policies.

More than ever, we are moving into 2022 – which will mark the 30th anniversary of Agrisud – by developing our action according to our three pillars: **enterprise** (the basis of a local dynamic economic structure) | **agroecology** (development of sustainable farming systems) | **territories** (multi-actor and multi-sector approach).

For 30 years, this three-pillar approach has delivered efficient action to help the populations emerge sustainably from poverty.

In 2021, our actions
in support of:

- ▶ VSEs and agricultural value-chains
- ▶ the agroecological transition of territories

Agrisud develops **territory projects for sustainable agriculture** with its local partners, by encouraging complementarity of interventions:

- 1** At the level of family farms and value-chains, to implement solutions for agri-environmental, economic, and socio-organizational issues.
- 2** At the level of other actors in the territories, local authorities, technical support services... to create an environment conducive to development of sustainable farming and food systems.

AGRITER PROGRAMME In 2021, Agrisud launched a new three-year phase of the Agriter programme.

Supported by the AFD and the Nouvelle-Aquitaine Region among others, this programme allows to capitalize on skills and knowledge and to spread them to build the capacities of stakeholders in the field, and to contribute to implementation of public policies in favor of development of sustainable agriculture.



SUPPORT TO VSES AND AGRICULTURAL VALUE-CHAINS

- to **increase** production and adjust to environmental stress
- to **protect** natural resources
- to **manage** a farm like a small enterprise
- to **better match** supply and demand on the value-chains
- to **develop** balanced business partnerships



2

SUPPORT TO ACTORS OF THE TERRITORIES

- **to identify and share** guidelines towards efficient and sustainable farming and food systems
- **to pool** expertise and resources
- **to organize and implement** specific actions according to shared guidelines: development of agricultural land, rehabilitation of marketing infrastructures, adjustment of regulatory frameworks in favor of agroecology...



Our fields of expertise

3 complementary fields of expertise to promote agricultural VSEs and to ensure the agroecological transition of territories



EXPERTISE >1 FIELD PROJECT MANAGEMENT

P.08

Through its projects, Agrisud International brings out little agricultural enterprises which create wealth for southern countries. Projects approaches are economic and agroecological, with additional complementary components (nutrition, environmental protection...) for a sustainable development of territories.



EXPERTISE >2 TRANSFER OF KNOWLEDGE AND KNOW-HOW P.20

Through knowledge sharing, training courses and support to project management, Agrisud International reinforces the organizations' practices in the North and in the South to enhance the impact. 4 key themes are available: project management, agroecology, management and entrepreneurship advising, territory projects for sustainable agriculture.



EXPERTISE >3 AWARENESS-RAISING & ADVOCACY

P.24

Through its awareness-raising and advocacy actions conducted directly or through networks, Agrisud International promotes changes in practices and public policies for efficient and sustainable agricultural systems.

Key figures

Since
1992

78,481

very small family farming
enterprises supported

392,405

people lifted out
of poverty

467

local organisations
supported

26

countries
of intervention



In
2020

13,767

very small family farming
enterprises supported

68,835

people lifted out
of poverty

24

local organisations
supported

13

countries
of intervention



14

companies
working
together with us



46

communities
involved in
our actions

Results

IN AGRO-ENVIRONMENTAL TERMS



16,520

hectares in agroecological
transition



247,806

tons of food
produced



462,567

trees planted

IN SOCIO-ECONOMIC TERMS



17.3

million Euros
of sales revenue



13.9

millions Euros
of net income



20,651

direct farming jobs
created or maintained

In 2021, Agrisud led 34 projects in 13 countries



IN HAITI

CONVERSE

« Conservation of Vetiver systems and social and environmental responsibility »

A project developed in response to major challenges related to protection of natural resources in Vetiver growing systems in South Haiti. The purpose is to help farms improve their growing systems while diversifying agricultural activities.

> See page 15



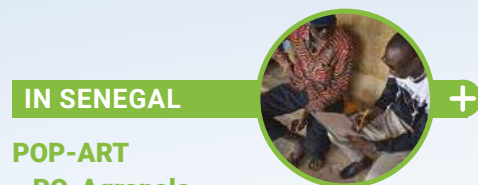
IN IVORY COAST

PROFIT

« Promotion of territorialized agricultural value-chains »

A project which is part of the multi-country Agriter programme and implemented in 2 towns of Abidjan Autonomous District. The project aims at developing family farming while supporting the creation of agro-processing value-chains (attiéké) to promote local cassava.

> See page 16



IN SENEGAL

POP-ART

« PO-Agropole partnership for a territorial economic boost »

A project that is part of the Plan for an Emerging Senegal, whose main focus is developing an inclusive and sustainable industrial sector. The project aims at professionalizing farms and their agricultural professional organizations to create a range of products and meet the demand of companies in Thiès Agropole.

> See page 17



Caption:



Number of ongoing projects per country

5 of which are new:

IN MADAGASCAR



SANUVA

« Food and nutrition security for families in Vakinankaratra Region »

A project launched in response to the issue of food and nutrition security in Madagascar. It puts together the skills of local and international partner organizations in crop-livestock, fish farming and nutrition. Households which are highly vulnerable about food and nutrition are the target of this project.

> See page 18

IN CAMBODIA



FAST

« Development of a local supply chain of high-quality rice wine »

A project co-developed with Pernod Ricard Singapore to implement and develop a "rice wine" supply chain with the family farms of Takeo Province. The aim is two-fold: to promote local economic development and to support agricultural models with a low environmental impact.

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SUSTAINABLE DEVELOPMENT GOALS

our actions directly support



MADAGASCAR
SINCE 2005

8

1 MAURITIUS
SINCE 2019

LAOS
SINCE 2004

2

CAMBODIA
SINCE 1995

3

VIETNAM
SINCE 2016

1

1
BALI
SINCE 2014

CHINA
SINCE 2019

1

4 cross-cutting themes to all our projects

Value-chains



Connecting farms and companies: a powerful lever for development of value-chains and territories

**EXAMPLE / Development of local supply chains
for Club Med, a tourism operator, with poor family farms**

KEY STAKEHOLDERS



- Farms
- COOPASAT Cooperative
- Club Med
- CATI (Brazilian agricultural technical services)

KEY FIGURES

40%

of supply in local products for Club Med Lake Paradise are products from COOPASAT

20%

of COOPASAT turnover is generated thanks to the sales at Club Med Lake Paradise.

The context

Mogi das Cruzes region is part of the green belt of the State of São Paulo, one of the most important vegetable production areas in Brazil. Family farms are small-sized (between 1 and 5 ha) and use conventional production methods to grow crops. COOPASAT agricultural cooperative brings 21 farms in vulnerable situations together. Over recent years, these farms have been coping with lower productivity and a dramatic increase in input price.

The project

Connecting COOPASAT farms with Club Med according to a win-win principle: farms increase their revenues by improving production (agroecology), reducing their dependence to inputs, and diversifying their outlets // Village Club Med benefits from high-quality products, traceability, and a positive image with their guests.



Edmilson José DA SILVA,
Deputy Chairman
of COOPASAT

"I was totally depending on unreliable intermediaries (...) I had 3 products, including green onions that everybody grows. It was more and more difficult, I thought of quitting... When we created COOPASAT, our first customer was Club Med. We diversified our production and today I have 25 types of vegetables at least. The trust of Village Club Med was crucial to get our first revenues and gain experience."



Cleber NASCIMENTO,
Head Chef Village Club Med
Lake Paradise

"What strikes the most in this project is the proximity between producers and our village to work throughout the year by planning each season and respecting each cycle. This has an immediate impact on people, their commitment, and their willingness to go further (...) As chef, it's a great opportunity to work with fresher and higher-quality products. It's a very satisfying experience in the kitchen!"

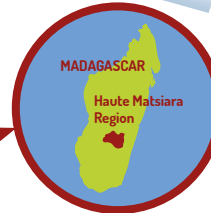


David RODRIGUES,
Director of CATI,
Mogi das Cruzes

"Teamwork at CATI, involvement of partners, and determination of farmers have all been crucial to formalize the cooperative and diversify its offer. Delivering to a demanding customer like Club Med was an important challenge and an opportunity to learn for COOPASAT, which has extended its client base since. This type of advantageous collaboration, with a complementarity of actors, is not only possible, but more importantly essential."

Enhancing agricultural areas, restoring, and protecting natural resources

EXAMPLE / Implementation of an IWRM program - Integrated Water Resources Management - as part of decentralized cooperation with Lyon Métropole



The context

Water shortage is escalating in Upper Matsiara Region. Traditional methods for enhancement of natural and agricultural areas contribute to the decline of herbaceous and forest covers. Bare lands lose their infiltration capacity, rainwater runs down the slopes, causing soil erosion and siltation of lowlands. The water resource fails to satisfy all uses. This situation is regularly the cause of conflicts between different categories of users.

The project

Contributing to capacity-building regarding IWRM at regional level with:

- local governance actions to set and reach goals related to water resource optimization;
- watershed development actions;
- transfer of best practices actions at farm level.

KEY STAKEHOLDERS



- Upper Matsiara Region and Towns
- Metropolitan Lyon
- Rhône-Mediterranean-Corsica Water Agency
- State decentralized technical services
- Jirama (State-owned electric utility and water services company)
- A Tree For You
- Farms

KEY FIGURES SINCE 2016

263 ha of developed land over 10 watersheds, in 9 towns

1,342 family farms supported with the implementation of agroecological practices



Yves Georges RANDRIANIRINA,
Mayor of Ambalavao,
Upper Matsiara Region

"Tensions around the water resource are recurrent in our town of 45,000 inhabitants, between agricultural and household uses. In addition, the dry season is getting longer and longer (...) Agrisud, in collaboration with local actors, offered actions to alleviate these tensions. Capacity-building activities have been conducted and the IWRM approach has been promoted to manage water in a more sustainable way, while ensuring a high agricultural output."



Riana ANDRIANARIJAONA,
Technician, DREAH (Water,
Sanitation and Hygiene Regional
Authority)

"Setting up a legal framework for consultation (by mobilizing stakeholders at every level) and promoting the IWRM approach have provided practical solutions about water sharing. The developments built in watersheds have also helped preserve water resources and allowed to keep the flows at a normal level for some sources."



Jean-Basptiste RANDRIANASOLO,
Farmer in Soarano watershed

"The techniques we have learnt (forestry, agroforestry, contour lines) help preserve water by improving its infiltration into the ground and controlling its evaporation. Multiple other agricultural practices have been implemented and have proved to be effective in supporting production: intensive and improved rice systems, compost, liquid biofertilizers (...) These practices are adapted to our situation and easy to achieve."

4 cross-cutting themes to all our projects

Agro-processing



Providing goods and create value: the double challenge of agro-processing

EXAMPLE / Creation of a vegetable juice processing company, in the town of Ghassate in Morocco

KEY STAKEHOLDERS



- Farms
- Self-enterprise
- Municipality of Ghassate
- ORMVAO (Moroccan agricultural technical service)
- Laiterie Saint-Denis-de-l'Hôtel
- French Development Agency (AFD)
- Norsys Foundation

KEY FIGURES

70

family farms now work with Fatima and supply her company in carrots, beetroots, and tomatoes

2,500

liters of juice: Fatima's production target for the upcoming season

The context

In the town of Ghassate, in the Province of Ouarzazate, agriculture is the main activity for families, but it is hardly efficient: non-secure access to water and weather conditions make cultivation difficult, farms are very small-sized (less than 1 ha), access to quality inputs or training is limited, most families do not master economic management and are disconnected from the market.

"Economic integration" of the population involves important challenges.

The project

Creating and developing a local company to produce juice from agroecological vegetables grown by family farms.



Fatima AMGOUN,
Owner of a juice production company

"I have always dreamt of having my own company, but being an entrepreneur is not easy! I seized the opportunity to create an agro-processing company from local products by winning the entrepreneurial contest launched by my town. My ambition today is to develop this project that perfectly aligns 'who I am' with 'what I want to do' and improves my family's revenues. Being an entrepreneur changed my life by giving it a purpose!"



Abderrahmane ASSOUBEN MOHAMED,
Service Director of the Municipality of Ghassate

"We support all good initiatives by the actors of our territory (...) This project brings innovations and values local production. It is implemented in partnership with the municipality and in favor of the inhabitants of the town. We are convinced that this project will provide real added value to local agricultural dynamics."



Imane TAAIME,
Director of Norsys Foundation,
Project Supervisor

"The project is innovative in its line of business, which is non-existent in the area, and in the economic model developed, which is a social company with sustainable production modes, a fair price for family farms, and a decent income for the entrepreneur. We have opted for a 'work better and together to earn more' business model, as opposed to 'work more to earn more' that we hear sometimes."

Initiating and implementing territory projects supported by a variety of stakeholders

EXAMPLE / Implementation of an Inter-Departmental Plan for Sustainable Agriculture (PIAD*) with the *Entente Interdépartementale des Régions de Diourbel et de Fatick* (Inter-Departmental Organization of Diourbel and Fatick Regions)



The context

Since 2013, Agrisud has been acting within a decentralized cooperation framework between the Nouvelle-Aquitaine Region and the Diourbel Region. Following the administrative reform of territories in Senegal in 2014, this decentralized cooperation is established with the Entente Interdépartementale. It initially started a boost of vegetable production in the department of Bambey, which then extended to other departments and other agricultural activities: rain-fed crops, breeding and agro-processing.



Wagane NDIAYE, Chairman of the Agroecologists Network of the Fatick Region (RAEF*)

"Our network works to promote agroecology at the regional level. We are Agrisud's partners, and we have planted more than 10,000 trees with their support in 2021 (...) We wish to go further with seed production, the organization of local agroecological markets or fruit and vegetable processing. The RAEF has been involved in the implementation of the PIAD from the outset; the projects are very interesting and useful for the future."

The project

Supporting various stakeholders (authorities, technical services, civil society...) to identify and implement actions to create a framework that is favorable to agroecological transition of territories. To this end, an **Inter-Departmental Plan for Sustainable Agriculture (PIAD)** has been set up and is now broken into "territory projects" that combine actions with farms, and territory actions about joint management of natural resources, development of knowledge and know-how, implementation of an institutional framework in favor of sustainable agriculture...



Djidiack FAYE, Director of Fatick Regional Development Agency

"The implementation of the PIAD has brought a lot to our department. This is a very participatory approach, and all stakeholders have been active in its implementation. This strategic plan is available to the towns through land use and land management plans. Currently, 6 pilot towns are supported by Agrisud. It can be an inspiration for other towns and the authorities might expand the initiative."

KEY STAKEHOLDERS



- Inter-departmental Organization of Diourbel and Fatick Regions
- Regional Development Agencies (ARD*) of Diourbel and Fatick
- Towns
- State decentralized technical services
- Agroecologists Network of the Fatick Region (RAEF*)
- CEAS
- Vocational training centers

KEY FIGURES

980

family farms with irrigated market gardening activities, rain-fed food crops, and breeding (approximately 5,880 people) are achieving the agroecological transition of their production systems

13

local authorities (6 departments; 7 towns) improved their expertise in setting up and implementing territory projects for sustainable agriculture that bring together a variety of stakeholders



* French acronym



Activities in South America & Caribbean

HAITI

Sustainable management of the Limbé watershed - Northern Haiti

Goal: 400 VSEs - **Partnership:** GRADIMIRH, the municipalities

Budget: 390 K€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, Misereor



+ CONVERSE: Conservation of Vetiver systems and social and environmental responsibility

Goal: 75 VSEs - **Partnership:** Givaudan Foundation, FRAGER, KPVMFB Cooperative, L'Oréal

Budget: 101 K€ between 2021-2023 - **Funding:** Givaudan Foundation, L'Oréal

Agroecological transition of farmer families and sustainable management of natural resources – Limbé watershed, Bory Beaulieu

Goal: 300 VSEs - **Partnership:** GRADIMIRH, the municipality of Limbé

Budget: 190 K€ between 2021-2024 - **Funding:** Misereor, Agrisud

Adaptation of agricultural activities to climate change and to the territory - Municipality of St Raphaël

Goal: 500 VSEs - **Partnership:** IRD, Limonade university campus, GRADIMIRH

Budget: 870 K€ between 2019-2023 - **Funding:** Inter-American Development Bank

BRAZIL

Strengthening of local fresh-product value-chains - Rio das Pedras and Sao Paulo

Goal: 2 Cooperatives - **Partnership:** COMISFLU Cooperative, COOPASAT Cooperative, CATI, Club Med

Budget: 30 K€ in 2021 - **Funding:** Club Med, Agrisud

Diagnostic for the implementation of local supply chains - State of Bahia

Partnership: Club Med

Budget: 10 K€ in 2021

Funding: Club Med, Agrisud



Activities in Africa

MOROCCO

Sustainable enhancement of the agricultural sector performances - Ghassate

Goal: 500 VSEs - **Partnership:** ORMVAO, Norsys Foundation
Budget: 700 K€ between 2020-2023 - **Funding:** AFD, LSDH, Agrisud and its partners

AVACLIM: Agroecology, a way for climate change adaptation

Multi-country project: Brazil, India, South Africa, Burkina Faso, Senegal, Ethiopia, Morocco - **Coordinator:** CARI

Goal: Promote agroecology in drylands - **Implementing partners in Morocco:** Agrisud, Norsys Foundation

Budget: 112 K€ between 2020-2023 - **Funding:** FFEM, GEF

Development of a national advocacy strategy for agroecology

Partnership: Norsys Foundation, Heinrich Böll Foundation
Budget: 11 K€ in 2021 - **Funding:** Heinrich Böll Foundation

Strengthening of the olive-oil value-chain - Skoura palm grove

Goal: 2 Cooperatives producing olive oil - **Partnership:** L'Oréal, Olvea, Al Mohammedia Cooperative, Hassania Cooperative, Norsys Foundation, ORMVAO
Budget: 336 K€ between 2018-2022 - **Funding:** L'Oréal, local grants (through ORMVAO)

Professionalization of fruit farms - Asni

Support to development of the Guindo Cooperative - Marrakech

Goal: 2 Cooperatives - **Partnership:** Norsys Foundation, Tifawine Cooperative, Guindo Cooperative, Club Med
Budget: 13 K€ in 2021 + 5 K€ Club Med Foundation support through local partner - **Funding:** Club Med, Agrisud

IVORY COAST

PROFIT - Promotion of territorialized agricultural value-chains - Abidjan

Goal: 180 VSEs - **Partnership:** Autonomous District of Abidjan, Institute of Tropical Geography
Budget: 387 K€ between 2021-2023 - **Funding:** AFD, Pierre Castel Funds, Autonomous District of Abidjan





SENEGAL

Revitalization of the agricultural production in family farms Diourbel and Fatick regions



Goal: 800 VSEs - **Partnership:** local authorities, RAEF, CEAS, CFP Diourbel
Budget: 511 K€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS

+ POP ART : Professional organizations and agropole partnership for a territorial economic boost - Sine Saloum

Goal: 50 OP, 1,000 VSEs - **Budget:** 649 k€ between 2021-2023 - **Funding:** Enabel

Strengthening of local value-chains - Cap Skirring

Goal: 1 EIG of 4 groupings - **Partnership:** CPAS, Batiaye EIG, Club Med
Budget: 6 K€ in 2021 + 10 K€ Club Med Foundation support through local partner - **Funding:** Club Med, Batiaye EIG, Agrisud

GABON

Enhancement of agricultural areas with the National Parks Agencies

Goal: Development of food crops in secured perimeters (protected from elephant damage) in favor of the population of 2 villages - Simintang and Ovan (22 farms) - **Budget:** 127 K€ between 2019-2022 - **Funding:** ANPN - AFD

Vocational training with the National Employment Office

Goal: 50 agripreneurs trained in agricultural careers (degree course)
Budget: 47 K€ in 2021 - **Funding:** ONE - PRODECE

Agricultural and Rural Development Project

Goal: logistic and technical support - **Partnership:** Institut Gabonais d'Appui au Développement (Gabonese Institute for Development Support)
Budget: 50 K€ between 2021-2022 - **Funding:** FIDA, State of Gabon



Activities in Africa & Indian Ocean

MADAGASCAR

Mahavotra : Forestry, agroforestry and land-use planning - Itasy

Goal: 1,485 VSEs - **Partnership:** CEAS, AMADESE, Ilofosana, Nouvelle-Aquitaine Region

Budget: 720 K€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS, A Tree for You



+ SANUVA: Food and nutrition security for families in Vakinankaratra Region

Goal: 7,980 VSEs - **Partnership:** AVSF, GSDM, APDRA, ONN, DRAEP

Budget: 1705 K€ between 2021-2025 - **Funding:** European Union, Agrisud and its partners

Support to economic, nutritional and food resilience of disadvantaged rural families - Itasy

Goal: 560 VSEs - **Partnership:** ORN, APDRA

Budget: 400 K€ between 2020-2022 - **Funding:** AFD

Ecosystems preservation and improvement of the living conditions of populations living near the Beampingaratsy forest massif

Goal: 1,750 VSEs - **Partnership:** Nitidæ

Budget: 1770 K€ (agricultural component) between 2018-2022 - **Funding:** AFD

Integrated management of water resources - Haute Matsiatra

Goal: 715 VSEs - **Partnership:** Haute-Matsiatra Region, Lyon Métropole

Budget: 475 K€ between 2021-2025 - **Funding:** Lyon Métropole, Agence de l'eau Rhône-Méditerranée-Corse, A Tree for You

Improving agricultural productivity in Madagascar - Vatovavy-Fitonvany and Atsimo-Atsinanana

Goal: 3,920 VSEs - **Partnership:** WHH and SD Mad

Budget: 1116 K€ between 2017-2021 - **Funding:** Malagasy Ministry of Agriculture / AFD

Improving agricultural productivity in Madagascar - Vakinankaratra

Goal: 1,372 VSEs - **Partnership:** SD Mad

Budget: 686 K€ between 2017-2021 - **Funding:** Malagasy Ministry of Agriculture / AFD

Agricultural and rural training in Itasy

Support mission for the integration of agricultural and rural training into public education policies - **Partnership:** Nouvelle-Aquitaine Region, Itasy Region, IESSI, technical and vocational high schools

Budget: 59 K€ between 2019-2022 - **Funding:** AFD, Nouvelle-Aquitaine Region, Agrisud

MAURITIUS

Implementation of local fresh-product value-chains

Goal: 1 Cooperative and 1 agricultural grouping - **Partnership:** Club Med

Budget: 25 K€ in 2021 + 6 K€ Club Med Foundation support through local partner - **Funding:** Club Med, Agrisud



Madagascar, nutrition training in Itasy region

Activities in Asia

LAOS

Forestry and agroecology in mountainous areas of Northern Laos Luang Prabang



Goal: 500 VSEs - **Partnership:** GCDA, Lao Women's Union, PAFO, DAFO, District of Viengkham, DONRE, DEO

Budget: 382 K€ between 2021-2023 - **Funding:** AFD, Ensemble Foundation

Reducing household waste production in rural areas

Goal: 13 villages and 16 schools - **Partnership:** Xon Phao Disabled People Working Group, DONRE, DEO

Budget: 150 K€ between 2020-2022 - **Funding:** municipality of Paris, Sycptom

INDONESIA (BALI)

Strengthening of local fresh-product value-chains

Goal: 2 Cooperatives - **Partnership:** Club Med

Budget: 12 K€ in 2021 + 15 K€ Club Med Foundation support through local partner - **Funding:** Club Med, Agrisud

VIETNAM

Strengthening and diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Cai

Goal: 500 VSEs - **Partnership:** Hoang Lien National Park, Nouvelle-Aquitaine Region

Budget: 650 K€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, IFAID, Hoang Lien National Park,

CAMBODIA

Intensification of agroecological practices and diversification of family farming - Siem Reap

Goal: 1,050 VSEs - **Partnership:** Srer Khmer, Hauts-de-Seine Department

Budget: 1,310 K€ between 2019-2022 - **Funding:** AFD, Hauts-de-Seine Department, Archaeology and Development Foundation, ATFY, Planète Urgence

+FAST: Development of a local supply chain of high-quality rice wine

Goal: 15 VSEs - **Partnership:** Pernod Ricard Singapour, Distill Co

Budget: 56 K€ between 2021-2023 - **Funding:** Pernod Ricard Singapour

Structuring and management of the faecal sludge sector and organic fertilizers production - Siem Reap

Partnership: Siem Reap Province, SIAAP, AIMF, AESN

Budget: 182 K€ between 2020-2024 - **Funding:** SIAAP, AIMF, AESN

CHINA

Implementation of sustainable value-chains - Guilin

Goal: 1 agricultural grouping - **Partnership:** Club Med

Budget: 20 K€ in 2021 - **Funding:** Club Med, Agrisud



Cambodia, technical advice in Siem Reap Province



Goal of this approach

Strengthening skills and ensuring the quality of our teams interventions as well as development organizations over time: NGOs, associations, professional organizations, technical services...

Since
2010

51 CYCLES

15 COUNTRIES

941 ATTENDEES

More than **TRAINED**

460 ORGANIZATIONS



3 complementary educational tools

Read or download our guides on www.agrisud.org

Designed and developed by our teams, these 3 guides offer tools and methods to implement sustainable agricultural development actions. They are intended for technicians, facilitators, coordinators, advisers... who provide close support to farmers and their professional organizations in their agricultural activities.

"AGROECOLOGY, BEST PRACTICES"



Guide focusing on agroecological practices at the production units level.

Goal: to improve farming systems and practices



Related training cycle :

BEST PRACTICES IN AGROECOLOGY

- Understand agroecology and its economic, social and environmental dimensions
- Understand the principles of sustainable management of agrosystems
- Analyse a context of intervention, identify adapted agroecological practices
- Be able to transmit these practices to VSEs

"MANAGEMENT ADVISING TO VERY SMALL FAMILY FARMING ENTERPRISES"



Guide focusing on the technico-economic results of the VSEs.

Goal: to improve farms management



Related training cycle :

MANAGEMENT ADVISING TO VERY SMALL FAMILY FARMING ENTERPRISES

- Understand advising approach and basic notions of agricultural economics
- Identify performance indicators for VSEs production activities
- Be equipped to collect and process data related to VSEs results
- Be able to analyze a VSE's results and help in decision making

"AGRICULTURE & DYNAMICS OF THE TERRITORIES"



Guide focusing on the interventions at the territory level.

Goal: to promote and secure farms development



Related training cycle :

TERRITORY PROJECTS FOR SUSTAINABLE AGRICULTURE

- Understand territories and stakeholders role
- Identify interactions between VSEs and territories
- Identify multi-actor/pluri-sector actions to facilitate and secure agroecological transition for territories
- Be equipped to implement these actions

It is also possible to combine the 3 cycles in response to specific requests.

Custom and context-specific training cycles

Organized in the form of workshops alternating between theoretical sessions and practical exercises, the training cycles facilitate the adoption of methods and tools, as well as their actual implementation in the field.





Let's support sustainable family farming

The agricultural sector is strategic to ensure food and nutrition security for the population, create wealth and employment, preserve natural resources, and fight against climate change. The challenges are numerous. With our experience in various contexts, we lead advocacy and awareness-raising actions in order to:

INFORMING



... by sharing our expertise

To mark World Environment Day (5th June 2021), Agrisud in partnership with the photographer Johnson Sabin and the Nouvelle-Aquitaine Region organized a **photo exhibition on the theme of family farming in Haiti**.

The pictures from the projects led in the field show Haiti in a different light: male and female farmers producing sustainably, enhancing agricultural land, and preserving the environment.

Agrisud at ALIMENTERRE Festival



For the second consecutive year, Agrisud with multiple local actors and partners have organized events in 7 countries. About 900 people have been made aware of agricultural and food issues in their territory and internationally.

RAISING AWARENESS



... by spreading our vision

Organized in Paris in June 2021, **the meeting "Thinking and acting otherwise"** brought together people from a variety of backgrounds: politics, business, foundation, finance, research...

Speeches and discussions helped identify levers to reinforce Agrisud's actions and have a positive impact on the territories. First outcome: a speech at the Club of Law, organized by the High Council of Notaries, on the theme "Agricultural towns", which has been relayed in an article of the JDD.



SUPPORTING CHANGE



... by working together

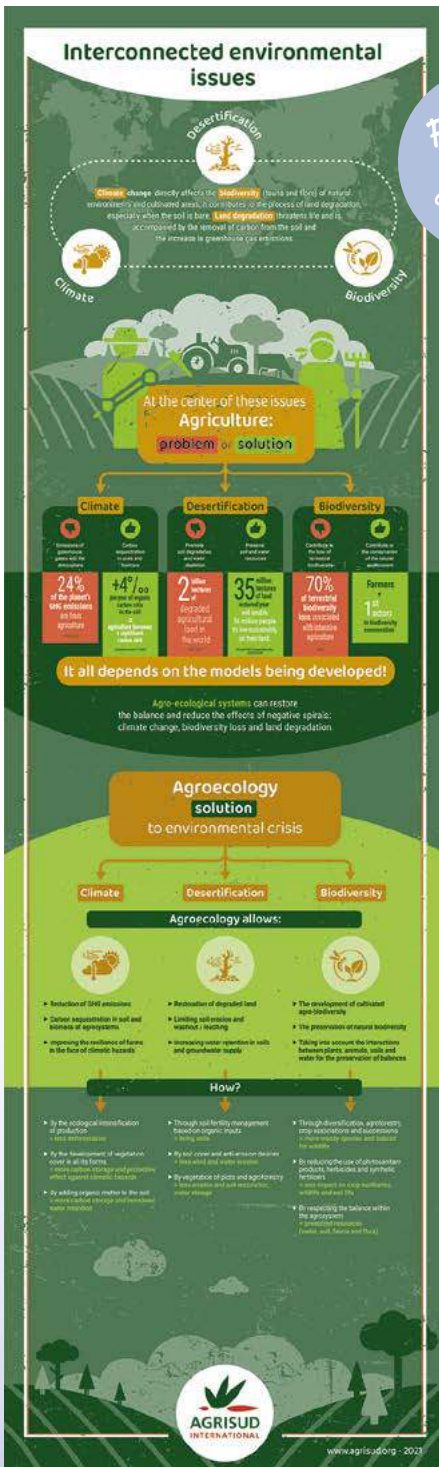
Agrisud is a member of GTD and GTAE groups on agroecological transitions.

Within the framework of the Working Group on Desertification (GTD), facilitated by CARI, Agrisud contributed to an effort of capitalization on implementation approaches for territory projects in dry areas, which includes sustainable management of land and agrosystems.

Within the framework of the Working Group on Agroecological Transitions (GTAE)*, Agrisud contributed to FAIR Sahel project led by CIRAD. We bring our expertise about agroecology assessment and the capitalization process in support of teams in Senegal, Burkina Faso and Mali.

Besides, Agrisud is leading the OSCAR project on behalf of the GTAE for the creation of an agroecology assessment guide (socioeconomic and agri-environmental effects) and the conditions of its development, to equip field practitioners with tools. This guide will serve as a basis for training courses for project teams and their partners.

* GTAE : Agrisud, AVSF, CARI, Gret



Focus on an action carried out in 2021

Agriculture: at the heart of environmental challenges

This infographic, released on the occasion of the UICN Convention, shows the role of agroecology faced with the interconnected issues of biodiversity, climate and desertification.



SCAN to see the infographic & SHARE IT without moderation !



To scan, use your camera or download a free application to read this QR code



Partners in multiple sectors

Northern organizations & NGOs*

- AIMF - International Association of Francophone Mayors
- APDRA - Fish farming (GI member)
- Archaeology & Development (England)
- AVSF - Agronomists and Veterinarians Without Borders (GI member)
- CARI - Center for International Action and Achievements
- CEAS - A. Schweitzer Ecological Center (Switzerland)
- Enabel - Belgian development agency
- FERT - International association for rural development
- France Volontaires - Exchanges and international solidarity
- GERES - Renewable energies group, environment and solidarity (GI member)
- GIZ - German agency for international cooperation
- Grandir Dignement
- Gret - Professionnals for fair development (GI member)
- IFAID - Institute for training and support for development initiatives
- ID - Initiatives and Development (GI member)
- Inter Aide - Rural development (GI member)
- IRAM - Institute for research and applications of development methods (GI member)
- Nitidæ - Value chains and territories
- Planète Urgence - Local development, biodiversity, environment
- Sentinelles (Switzerland)
- WHH - Welthungerhilfe - German agro-action

Institutionals*

- AFD - French Development Agency
- EU - European Union
- FAO - Food and Agriculture Organization of the United Nations
- FFEM- French facility for global environment
- Groupe CDC- Fund deposits and Consignment
- IDB - Inter-American Development Bank
- MAAF- French Ministry of Agriculture, Agri-Food and Forestry
- MEAE - French Ministry of Europe and Foreign Affairs
- Rhône-Mediterranean-Corsica Water Agency
- Seine-Normandy Water Agency
- SYCTOM - Metropolitan Household Waste Agency
- UNCCC - United Nations Climat Change Conference
- UNCCD - United Nations Convention to Combat Desertification

Southern organizations & NGOs*

- Agricultural cooperative Al Mohammedia (Morocco)
- Agricultural cooperative El Hassania (Morocco)
- Agricultural cooperative Guindo (Morocco)
- Agricultural cooperative Tifawine (Morocco)
- AMADESE - Malagasy association for economic, social and environmental development (Madagascar)
- CATI - Brazilian technical services (Sao Paulo, Brazil)
- CEFFEL Madagascar
- COMISFLU - Cooperativo mista do sul Fluminense (Brazil)
- COOPASAT - Cooperativa de Produtores Agrícolas
- Solidarios do Alto Tietê (Brazil)
- CPAS - Center for agricultural and social promotion of Diembing (Senegal)
- DRAEP - Regional Directorates of Agriculture, breeding and fishing (Madagascar)
- DREAH - Regional Directorate of Water, Sanitation and Hygiene Haute Matsiatra (Madagascar)
- DREDD - Regional Department of Environment and Sustainable Development Haute Matsiatra (Madagascar)
- DREN - Regional Directorate of National Education Itasy (Madagascar)
- EIG Batiaye (Senegal)
- ENDA Pronat - Environment Development Action for the Natural Protection of Territories (Senegal)
- GCDA - Green Community Development Association (Laos)
- GRADIMIRH - Research-action group for development of the Haitian rural environment (Haiti)
- Green Farmers Siem Reap Association (Cambodia)
- Hoang Lien National Park (Vietnam)
- IDEP Foundation - Communities empowerment (Bali, Indonesia)
- IGAD - Gabonese institute for development support (Gabon)
- Ilofosana CRFPA - Regional center for agricultural vocational training (Madagascar)
- Lao Women's Union (Laos)
- Bukit Mesari - Agricultural group (Bali, Indonesia)
- Norsys Foundation (Maroc)
- ORMVAO - Regional office for agricultural development from Ouarzazate (Morocco)
- ORN - Regional Office of Nutrition (Itasy & Vakinankaratra, Madagascar)
- Provincial Agriculture and Forestry Office (Luang Prabang, Laos)
- Partage (Madagascar)
- RAEF - Fatick Agro-Ecologists Network (Senegal)
- Srer Khmer (Cambodia)
- Xon Phao Disabled Working Group (Laos)

Training & Research*

- AgroParisTech - Institute of life and environmental sciences and industry
- Cirad - international agricultural research center for development
- CFP - Professional training center (Diourbel, Senegal)
- CSFD - French scientific committee on desertification
- INRAE - National Institute for Agronomic Research and the Environment
- Institut Agro - Montpellier (France)
- Institute of Tropical Geography (Ivory Coast)
- IOGA - Antananarivo Geophysical Institute and Observatory (Madagascar)
- IRD - Research Institute for Development
- ISRA - Senegalese Institute for Agricultural Research
- ISTOM - Graduate school of international agro-development
- Siem Reap hotel management schools (Cambodia)
- University of Antananarivo / LRI - Radio-Isotopes Laboratory (Madagascar)
- University of the State of Haiti, campus H. Christophe de Limonade

Local authorities / Public institutions*

- Autonomous district of Abidjan (Ivory Coast)
- Departement of Hauts-de-Seine (France)
- Departements of Fatick, Mbacké, Bambey, Diourbel, Foundiougne and Gossas (Senegal)
- District of Viengkham (Laos)
- Metropolitan Lyon (France)
- Municipality of Paris
- Municipalities of Cambodia, Madagascar, Morocco, Senegal
- Province of Lao Cai (Vietnam)
- Province of Siem Reap (Cambodia)
- Region of Itasy (Madagascar)
- Region of Haute Matsiatra (Madagascar)
- Region of Nouvelle-Aquitaine (France)
- SIAAP - Interdepartmental union for sanitation in the Paris area

Thematic networks*

- ALiSEA - Agroecology Learning alliance in South-East Asia
- CFSI - French Committee for International Solidarity
- Coordination Sud - Gather and act for international solidarity
- COSTEA - Scientific and technical committee for agricultural water
- CUF - United Cities France
- DyTAES - Dynamics for the Agro-ecological Transition in Senegal
- GI - *Groupe Initiatives* - Expertise of professional development associations
- GSDM - Direct Madagascar seeding group
- GTAE - Agroecological Transitions Working Group
- GTD - Desertification Working Group
- International initiative "4 pour 1000" for food security and climate
- Occitanie Cooperation
- PADED - Agroecological and sustainable development platform (Haiti)
- RADD0 - Oasis Sustainable Development Network
- RADSI Aquitaine - Development and international solidarity
- RESAD - Sahel desertification network
- So Coopération - International cooperation and solidarity
- TaFAé - Multi-stakeholders task force for the promotion of Agroecology in Senegal

Companies

- Amundi
- BNP-Paribas Asset Management
- Bodia (Cambodia)
- Chanel
- Club Med
- Crédit Agricole Aquitaine
- Crédit Coopératif Aquitaine
- Frager (Haiti)
- Groupe LSDH - Laiterie de Saint-Denis-de-l'Hôtel
- Hom&Ter Développement
- Jacaranda (Madagascar)
- L'Oréal
- Olvea
- Pernod Ricard Singapour
- Pierre Fabre
- SD MAD - Semis direct Madagascar
- Symrise Entreprise Origine
- Total Gabon

Foundations

- Avril
- Club Med
- Ensemble
- Givaudan (Switzerland)
- De France
- Fonds Pierre Castel
- Léa Nature
- Lemarchand
- Misereor (Germany)
- Swissaid (Switzerland)

Solidarity networks*

- A Tree for You - Tree planting operator
- Hello Asso - Payment solution for associations
- Lilo - Solidarity search engine
- One Heart / Amundi - Finance and solidarity



Agrisud is among associations registered in France

Collectives of which Agrisud International is a member



Our activities in 2021

4,106,648 €
Operating revenue

4,071,564 €
Operating expenses

35,084 €
Surplus

INCOME STATEMENT

235 people in the field
in 13 countries

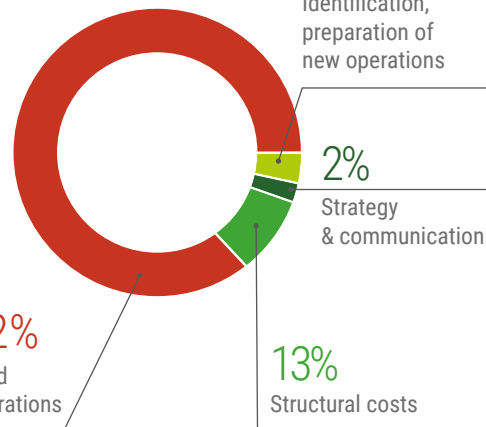
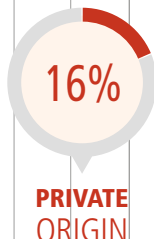
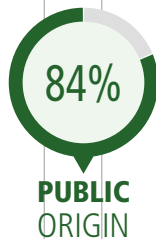
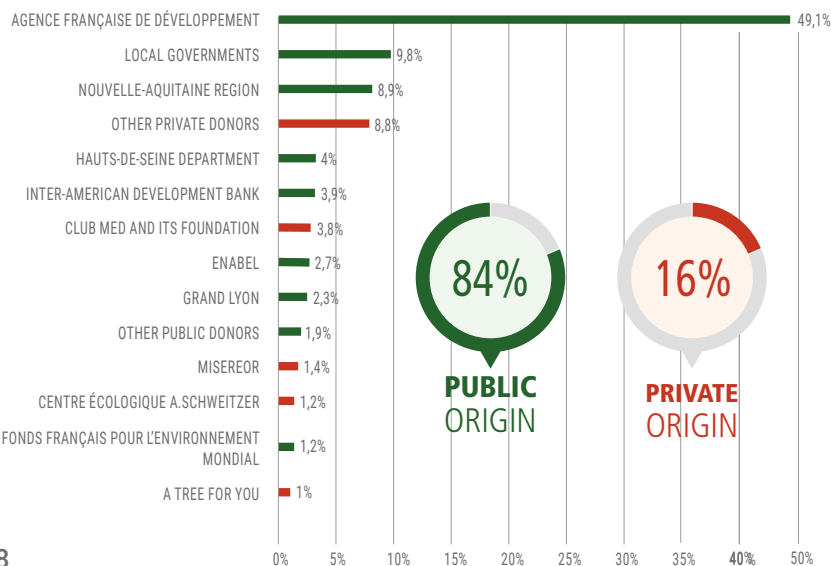
10 people at the head office

HUMAN RESSOURCES



BUDGET ACHIEVEMENTS

RESOURCES DISTRIBUTION



Detailed version of our annual financial statements is filed with the website of the Journal Officiel after approval by the General Assembly and available on www.agrisud.org



Our teams

Commitment and professionalism in the field...

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Our governance

EXECUTIVE MANAGEMENT

CHIEF EXECUTIVE OFFICER

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Sciences-Po Bordeaux - IEDES Paris

ADMINISTRATIVE & FINANCIAL DIRECTOR

Didier Gensous
DECF Eiffel Bordeaux

ADMINISTRATIVE & FINANCIAL ASSISTANT

Cindy Bernardeau
BTS Gustave Eiffel

COMMUNICATION DIRECTOR

Karine Vial
ECV Paris - ISCPA Lyon

OPERATIONS DIRECTOR

Sylvain Berton
Agronomist, Institut Agro - Montpellier

OPERATION DEPUTY DIRECTOR

Sylvain Deffontaines
Agricultural economist, ISTOM

AGRITER PROGRAM MANAGER

Simon Baliteau
Agricultural economist, AgroParisTech

DEFI PROGRAM MANAGER

Julie Terzian
International relationships, Panthéon Sorbonne (Paris I)

KNOWLEDGE MANAGEMENT OFFICER

Claire Kieffer
Ethnology, Paris X (Nanterre) - IEDES Paris

BOARD OF DIRECTORS

CHAIRMAN

Joël Lebreton
Honorary chairman of Keolis Group

TREASURE & SECRETARY

Marc Gastambide
Agronomist, former Manager of the Federation of Regional Natural Parks

BOARD MEMBERS

Patrice Burger
Chairman and Founder of CARI

Alain Chamla
Chairman of Albert Ménès

Christian de Perthuis
Economics professor at Dauphine-PSL and founder of the Climate Economics Chair

Roland Ries
Former mayor of Strasbourg and former Chairman of Cités Unies-France

Agnès Weil
Sustainable Development Director and General Delegate of the Corporate Foundation at Club Med

GUIDANCE BOARD

Nouzha Alaoui

Secretary-General of Mohammed VI Foundation for Environmental Protection (Morocco)

Sylvain Breuzard

Chairman of Norsys Group and former Chairman of CJDT

Michel Destot

Former deputy and mayor of Grenoble

Pierre Ducret

Controller-General and climate Advisor, Caisse des Dépôts Group

Eric Dupont

Gallery owner

Geneviève Féron-Creuzet

Co-founder and Chairwoman of Casabee

Jacques Godfrain

Former French Minister of International Cooperation

Yvonnick Huet

Former Managing Director of Agrisud

Marianne Huve-Allard

Head of Brand and Communication, BNP Paribas Asset Management

Charles Josselin

Former French Minister of International Cooperation

Sophie Lièvre

Managing Director, Omoyé

Xavier Lièvre

Partner notary

Frédéric Pascal

Former Chairman of the Trust Charter Committee

Virginie Seghers

Chairwoman of Prophyl – Economy & Philanthropy

Emmanuel Vasseneix

Chairman of Laiterie Saint-Denis-de-l'Hôtel Group

Hubert Védrine

Former French Minister of Foreign Affairs

Stéphane Voisin

Expert in responsible financing



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