




# 2022 ANNUAL REPORT

**30** YEARS of actions  
for agricultural VSEs &  
territories' agroecological transition



“ More than ever, the experience gained by Agrisud over the past 30 years in building sustainable food systems seems useful and relevant to us.

It is in this spirit that we approach 2023. ”

# Editorial



**Joël Lebreton**  
Chairman



**Elphège Ghestem Zahir**  
Chief Executive Officer

In 2022, Agrisud celebrated its 30 years of action in the service of the same ambition "Fighting poverty through entrepreneurship".

The method used, which has been refined over the years, consists in:

- **supporting family farms** in a professionalization process to change them into successful very small farming enterprises (VSEs),
- **disseminating agroecological practices** to secure and intensify production in a context of climate change, while preserving natural resources and biodiversity,
- **incorporating these actions into territorial development strategies.**

This anniversary was an opportunity to share with the teams, partners, and stakeholders in the field, the fundamentals of our actions, which include entrepreneurship to fight poverty, at the origin of the creation of Agrisud by **Jacques Baratier**, but also agroecology as a virtuous agricultural model structured under the presidency of **Robert Lion**.

It was also an opportunity to share the results of all these years. In Morocco, Madagascar, Cambodia, or Senegal, nearly 100 people gathered at different dedicated events to attend results presentations and to advocate for sustainable agricultural development.

In Ivory Coast, we can highlight the presence of Agrisud at the 15th Conference of the Parties (COP15) of the United Nations Convention to Combat Desertification in Abidjan last May where we moderated discussions on "agroecology as a solution to land degradation".

You can read more about these events on page 28 of the report.

## What can we learn from these results?

On the plus side, we can be proud to have supported and strengthened **85,567 VSEs** in nearly **30 countries**. Most of them are now mature. This has lifted some **427,835 people out of poverty** and, finally, allowed them to live out of their land and on their land. Those concrete and visible results in the field are illustrated by the testimonies in this report.

Sadly, on the down side, we have to admit that the debates on agriculture from a climate, biodiversity or food security point of view have not progressed much in the past 10 years at the international level.

The Covid-19 crisis has highlighted the huge gaps in the dominant agricultural model, largely based on cash or export crops and having moved away from local food farming. This agriculture is often unable to meet the daily needs of the populations of the Southern countries: a paradox for these predominantly agricultural countries!

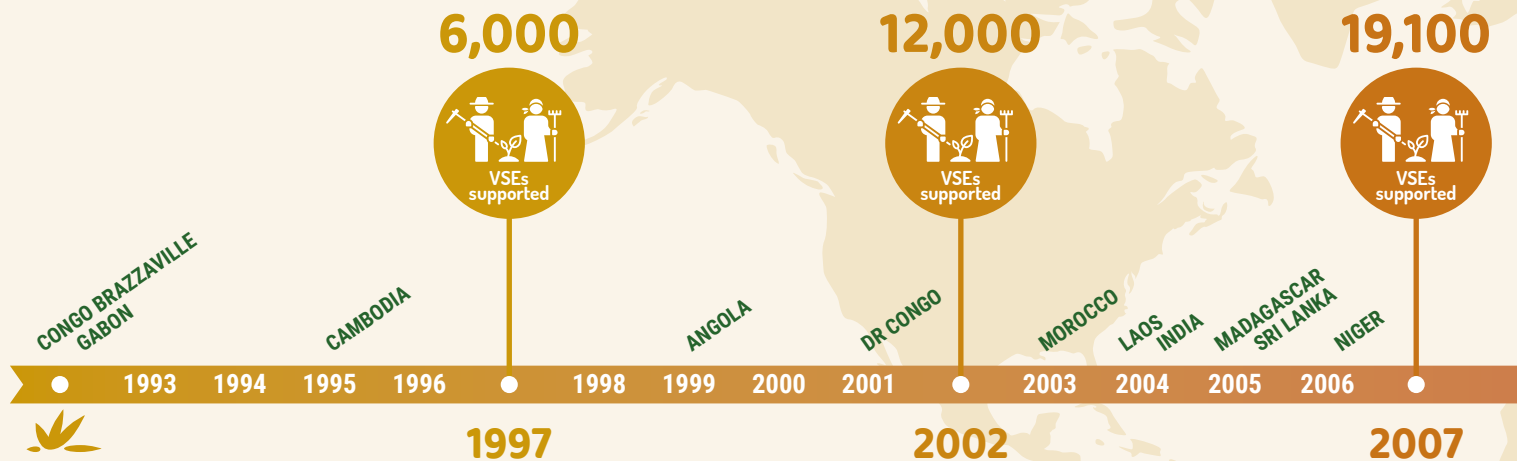
**This encourages us, based on our experience, to amplify our actions. As of 2022, our activity volume increased by more than 10%:**

- We have launched larger new projects in consortium with other NGOs – including members of Groupe Initiatives – and research bodies.
- We have structured and digitalized the transfer of knowledge by putting online – as part of our new website – a media library and e-learning courses accessible to the widest possible audience.
- We have worked with our partners, AVSF, Cari and Gret on a new methodological guide – which will be published in February 2023 – to assess the different actual performances of agroecology and to improve field interventions.

More than ever, the experience gained by Agrisud over the past 30 years in building sustainable food systems seems useful and relevant to us. It is in this spirit that we approach 2023.

# 30 of actions

YEARS for agricultural VSEs & territories' agroecological transition



**1992**  
1<sup>st</sup> actions of Agrisud

## INNOVATIONS & EVOLUTIONS

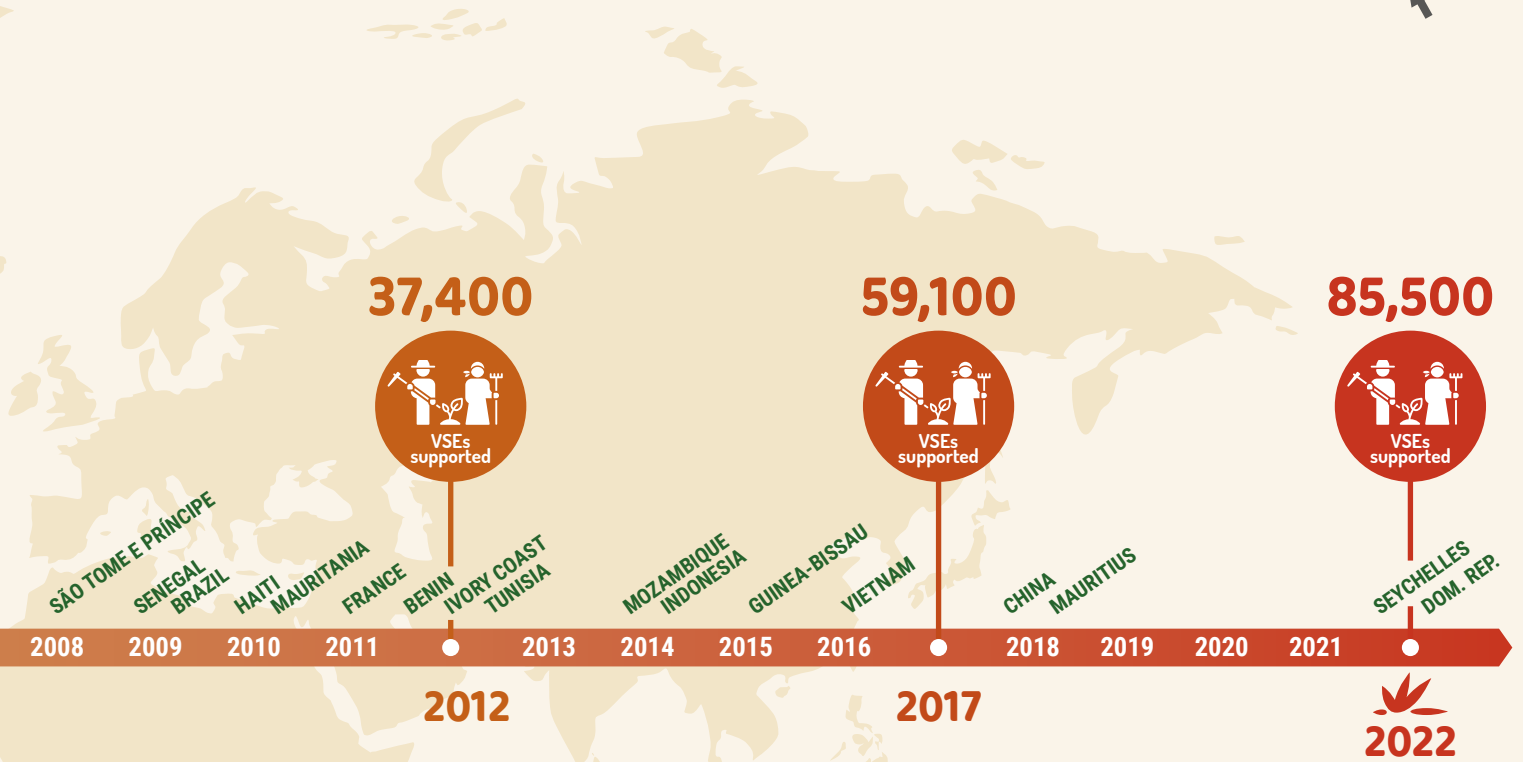
  
The very small family farming enterprise to fight poverty and food insecurity

  
Management advising to develop entrepreneurship

  
The economy of value chains in the service of local economic development

  
Partnerships with local authorities for projects at the territory level

  
Agroecology for productive and climate-resilient farms



## OF THE EXPERTISE FIELDS



Transfer of know-how to local organizations



NGO-enterprise co-creation to support the development of sustainable agriculture



Territorial projects for successful development strategies



Preservation of protected areas with the agroecological transition

# A look back on the highlights

**In our countries of intervention,**

6 events gathered more than 400 people around our founding themes: entrepreneurship, agroecology, territories.



**SENEGAL - Dakar**  
**June, 28<sup>th</sup>**  
"Territorial approach for sustainable agriculture"  
Conference

**CAMBODIA - Siem Reap**  
**November, 17<sup>th</sup>**  
Cooking contest "Angkor Chefs Challenge"



**VIETNAM - Sa Pa**  
**August, 26<sup>th</sup>**  
Educ'tour on the theme  
"Agriculture and inclusive development"



**IVORY COAST - Abidjan**  
**December, 8<sup>th</sup>**  
Round table "Promoting sustainable agriculture in Abidjan"



**MOROCCO - Ghassate**  
**November, 1<sup>st</sup>**  
Discovery tour of the implementation stages of the agroecological transition



**MADAGASCAR**  
**Antananarivo**  
**December, 15<sup>th</sup>**  
Agrisud 30-year anniversary party



# of 2022...

**In France**, 2 events were organized with the support of the **City of Libourne** and the **Caisse des Dépôts**. Our teams and partners gathered to celebrate 30 years of shared commitments and actions for sustainable family farming.



## Paris - November, 30<sup>th</sup>

During this friendly event, Joël Lebreton drew up a positive assessment and shared Agrisud's strategy for the next 30 years. Among the guests, Hubert Védrine and Mathieu Le Grix (AFD) spoke to share their vision on the relevance of Agrisud's actions.



## Libourne - July, 7<sup>th</sup>

Five colleagues from Haiti, Morocco, Senegal, Madagascar, and Vietnam were honored with a concert-testimonials. Their stories took the audience to the heart of the actions in the field. Yvonnick Huet, former CEO, recalled the origins of the association and Elphège Ghestem-Zahir, current CEO concluded by reaffirming Agrisud's commitment to continue its action.



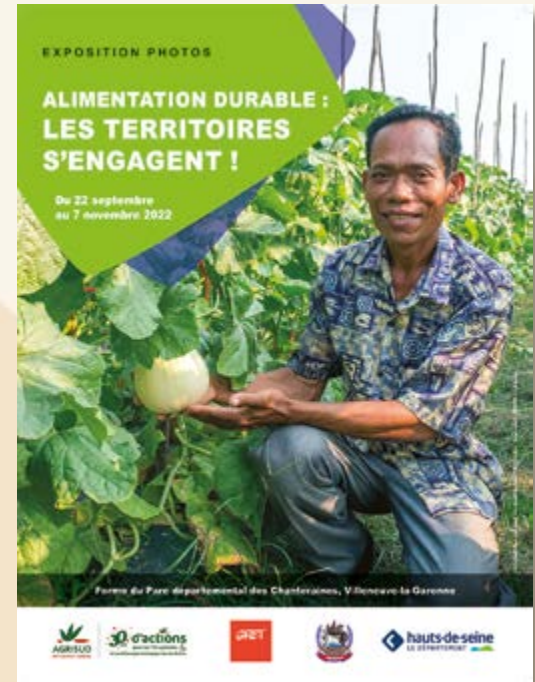


From September, 22<sup>nd</sup> to November, 7<sup>th</sup>  
Departmental Park of Chanteraines, Villeneuve-la-Garenne

The objective of this exhibition was to raise public awareness about sustainable food issues, but also to introduce the actions carried out in Cambodia between the Hauts-de-Seine Department, the Siem Reap Province, Agrisud and Gret.

The 12 photo panels and their captions describe how farming families are supported to develop their activities and improve both their diet and their income.

The inauguration took place in the presence of a delegation from the Siem Reap Province led by the Vice Governor, the Vice President in charge of international relations, cooperation and European affairs at the Hauts-de-Seine Department, and the chairmen of Agrisud and Gret.



(Re)discover this exhibition on [www.agrisud.org](http://www.agrisud.org) / Our news / Must read-see







were organized with two local authorities partners.

aware of decentralized cooperation actions.



From November, 9th to December, 7th  
In 4 Nouvelle-Aquitaine departments: Corrèze, Dordogne, Gironde, Haute-Vienne

The « *Acteurs engagés !* » (“Committed Stakeholders!”) poster campaign aimed to raise awareness about international solidarity among the Nouvelle-Aquitaine public. It has been displayed in over 300 regional bus shelters and on social networks.

It comes in the form of 5 portraits illustrating 5 projects led by Agrisud and the Nouvelle-Aquitaine Region in Haiti, Madagascar, Morocco, Senegal, and Vietnam.

The visuals were intended to be enigmatic to encourage the public to visit the campaign webpage and learn more about the men and women who work to develop sustainable agricultural and food systems.



(Re)discover this campaign on [www.agrisud.org](http://www.agrisud.org)



## 3 complementary fields of expertise to promote agricultural VSEs/value chains and to ensure the agroecological transition of territories



### EXPERTISE >1 FIELD PROJECT MANAGEMENT

P.12

Through its projects, Agrisud International brings out small agricultural enterprises and structures sectors which create wealth for southern countries. Projects approaches are economic and agroecological, with additional complementary components (nutrition, environmental protection...) for a sustainable development of territories.



### EXPERTISE >2 TRANSFER OF KNOWLEDGE AND KNOW-HOW P.24

Through knowledge sharing, training courses and support to project management, Agrisud International reinforces the organizations' practices in the North and in the South to enhance the impact of their actions. 4 key themes are available: project management, agroecology, management and entrepreneurship advising, territorial projects for sustainable agriculture.



### EXPERTISE >3 AWARENESS-RAISING & ADVOCACY

P.28

Through its awareness-raising and advocacy actions conducted directly or through networks, Agrisud International promotes changes in practices and public policies for efficient and sustainable agricultural and food systems.

# Key figures

Since  
1992

**85,567**

very small family farming  
enterprises supported

**427,835**

people lifted out  
of poverty

**515**

local organisations  
supported

**28**

countries  
of intervention



In  
2022

**16,840**

very small family farming  
enterprises supported

**84,200**

people lifted out  
of poverty

**106**

local organisations  
supported

**15**

countries  
of intervention



**11**  
companies  
working  
together with us



**47**  
communities  
involved in  
our actions

## Results

### IN AGRO-ENVIRONMENTAL TERMS



**16,840**

hectares in agroecological  
transition



**218,920**

tons of food  
produced



**191,075**

trees planted

### IN SOCIO-ECONOMIC TERMS



**77**

million Euros  
of sales revenue



**61**

million Euros  
of net income



**25,260**

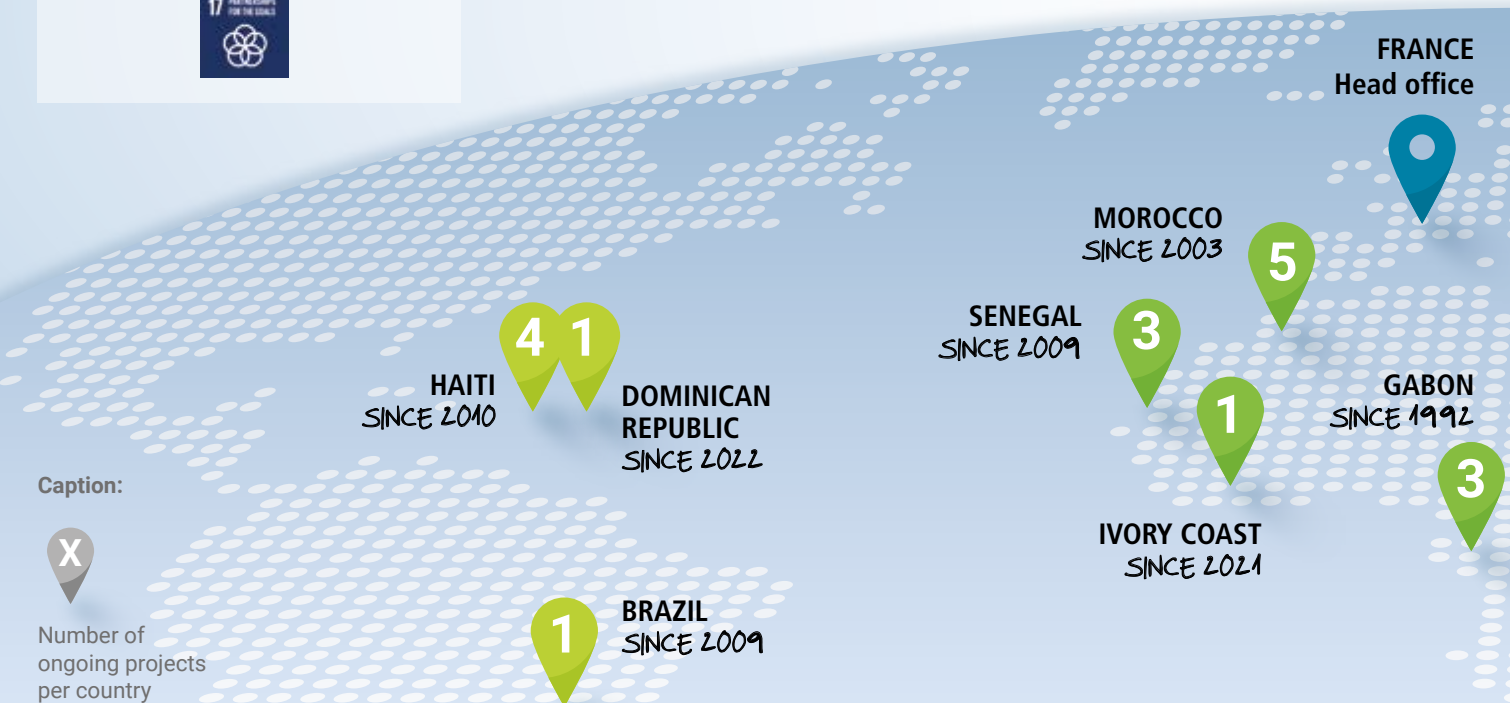
direct farming jobs  
created or maintained

# In 2022, Agrisud led 37 projects in 15 countries

**SUSTAINABLE DEVELOPMENT GOALS**

our actions directly support

- 1 NO POVERTY
- 2 ZERO HUNGER
- 5 GENDER EQUALITY
- 6 CLEAN WATER AND SANITATION
- 8 DECENT WORK AND ECONOMIC GROWTH
- 10 REDUCED INEQUALITIES
- 12 RESPONSIBLE CONSUMPTION AND PRODUCTION
- 13 CLIMATE ACTION
- 15 LIFE ON LAND
- 17 PARTNERSHIPS FOR THE GOALS



Caption:



Number of ongoing projects per country



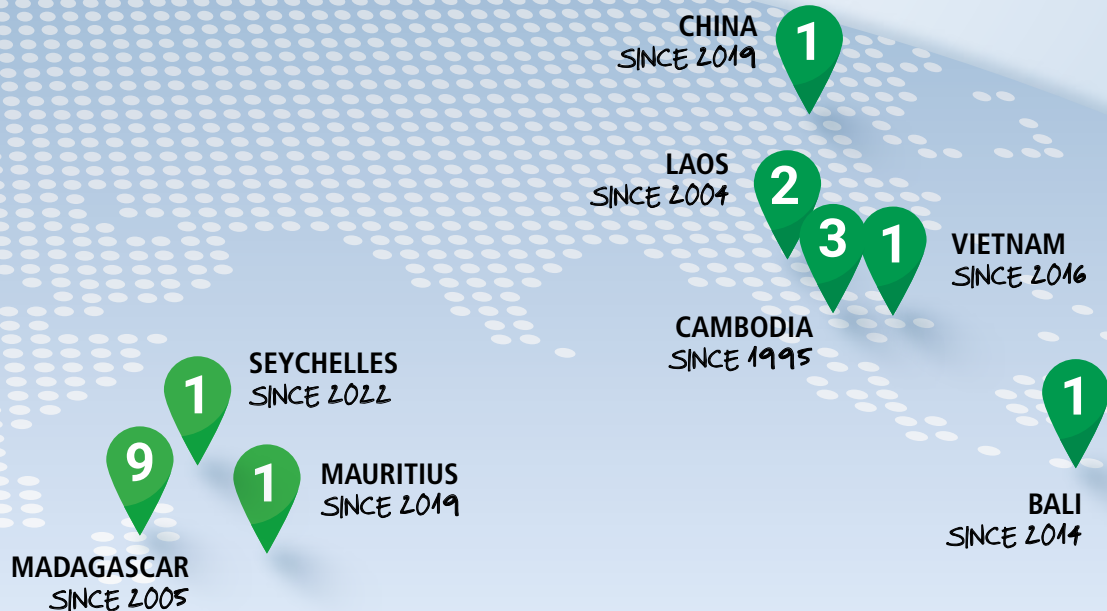
around the three-pillar approach:

## Enterprise | Agroecology | Territories

**2 new projects** focused on **Entrepreneurship** in 2 new countries, the Dominican Republic and the Seychelles in partnership with Club Med;

**3 new projects** focused on **Agroecology** in Madagascar, as part of consortia with the research sector and members of Groupe Initiatives.

> Learn more about these new projects on pages 19 and 22



# 4 cross-cutting themes to all our projects



## Connecting farms and companies: a powerful lever for development of value-chains and territories

EXAMPLE / Development of local, social, and ecological supply chains in the Seychelles



- Family farms
- Local Food Producers Association (LFPA)
- Ridge to Reef Project (PNUD and Ministry of Agriculture)
- Ministry of Agriculture
- Club Med

### The context

Prior to the Covid-19 crisis, 60-70% of agricultural food consumed in the Seychelles came from imports. But strong disruptions in international trade since 2020 have underlined the fragility and risks of such a system.

Also, the government of the Seychelles has affirmed its short and medium-term strategy to increase local food production and consumption.

### The project

Connecting the very small family farming enterprises of the Seychelles to tourism operators in the country as part of the incentive to sustainable purchases according to 3 key criteria:

- **Local** > by relocating supplies to reduce the ecological footprint,
- **Social** > by favoring small family farms to promote their development,
- **Agroecology** > to preserve natural resources and adapt to climate change.



Nelson RENAUD,  
Producer and Chairman  
of LFPA

"LFPA is very proud to have delivered 8 tons of products within six months in 2022! In all honesty, there was some skepticism about the ability of local producers to get organized and to seize this market opportunity. But together, we achieved this first step. Today, we are seeing a gradual adoption of agroecological practices, an increasing mobilization of producers and, above all, an improvement of our products value."



Sandra SINON, Head of  
agricultural technical services  
at the Ministry of Agriculture

"This initiative proves that family farms working together can improve production and access lucrative markets. I pay close attention to this because for the Seychelles, it is strategic: gradually reducing dependence on imports and securing sustainable agricultural practices, which will allow the future generation to produce its food, to guarantee food security and to live from its economic activity in a sustainable way."



Amar KOULOUH,  
Purchasing Manager -  
Indian Ocean area, Club Med

"The implementation of this project was very important to us. The mutual interest was obvious: for family farms, a fixed outlet, and for Club Med, access to local, fresh, and quality products. Thanks to the great responsiveness of all the stakeholders involved, we were able to move forward efficiently and quickly get fresh products delivered in the first year. We are very pleased with this project. This is just the beginning of a beautiful adventure!"

## Enhancing agricultural areas, restoring, and protecting natural resources

**EXAMPLE / Development of the *Limbé* watershed and of natural resources in the Nord Department of Haiti**



**Natural resources**

### The context

The *Limbé* watershed covers 31,000 ha. Cropping systems on slopes are subject to intense erosion due to heavy rains. The deterioration of these areas leads to a decrease in production, especially as most farming families do not have room for maneuver because of land pressure and the small size of farms. Added to this is the failure of successive governments to establish political stability, which leads the country – with an already fragile economy – to an even more alarming situation.

### The project

Creating a conducive environment for agroecological transition to reconcile food security, income generation, protection and restoration of natural resources, and adaptation to climate change.

To this end, the project includes notably actions on planning, preservation and development of natural resources, and support to family farms.



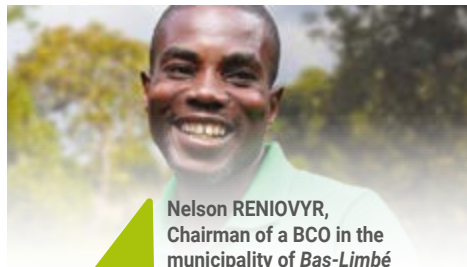
**KEY STAKEHOLDERS**

- Family farms
- Basic Community Organizations (BCOs)
- GRADIMIRH and PADED
- Local authorities of: Limbé, Bas Limbé, and Acul du Nord
- State decentralized technical services
- AFD, RNA and Misereor



**Jude NORADIN,  
Producer**

*"Beforehand, I wasn't working like I do today. But with the project, I learned many practices that have allowed me to obtain better results in my agricultural production, and my land, although in slope, is less degraded. Agroforestry, contour farming, anti-erosive strips... these practices give me hope and I encourage my neighbors to adopt them as well."*



**Nelson RENIOVYR,  
Chairman of a BCO in the  
municipality of Bas-Limbé**

*"One of the major project's achievements is the establishment of processing facilities. This energizes the value chains. Before, families did not have a satisfactory income because their production, coming directly from the harvest (paddy rice, grain corn, cassava tubers...), was sold at low prices. But with processing, the value of production increases. That encourages families to adopt good practices!"*



**Joseph FONTESCONY,  
Nord Departmental Director,  
Ministry of Environment**

*"I follow closely the activities of Agrisud. Our collaboration aims to promote agroecology, protect the environment, and improve the living conditions of rural families. Today, the practices adopted have a positive impact: limiting erosion, improving soil quality, safeguarding biodiversity, optimizing water use, etc. All of this supports one of the Ministry's main objectives: adaptation to climate change."*

# 4 cross-cutting themes to all our projects

## Agro-processing



## Providing goods and create value: the double challenge of agro-processing

**EXAMPLE / Creation of a processing facility to produce dried spices and infusions in the Municipality of Kandek in Cambodia**



- Family farms
- Spice production group
- Municipality of Kandek
- Provincial Department of Trade

### The context

With the Angkor temples, the Siem Reap Province hosts most of tourism in Cambodia. The tourist sector generates significant demand for agricultural products. But local supply is spread over in a large number of small family farms with very little processing capacity.

The development of processing activities is an opportunity to increase the added value of products and to help diversifying farm incomes.

### The project

Creating and developing a processing facility for the production of spices and infusions from local products: turmeric, ginger, roselle, lemongrass, bael...



Savon LUY, Treasurer of the dried spices and infusion production group

"We decided to go into agro-processing because it allows to conserve the products and it improves our income. But we needed techniques, equipment, and markets! With the project, we have been trained, and we were able to set up our processing facility. Today, we offer various products: turmeric, ginger but also infusions. Our goal is to increase product volumes while maintaining quality standards."



Dinary TANN, Support officer to professional farmers organizations in Agrisud projects

"The main challenge in setting up the processing facility was to produce regularly and to guarantee the sanitary quality of the products. There has been significant progress in terms of quality and the products perfectly meet the markets requirements. The development of this agro-processing activity, even on the artisanal scale, contributes greatly to improving the families incomes."



Kimly PHOEUN, Director of the Provincial Department of Trade

"The products from the processing facility are of good quality. I often buy them for my own consumption, especially turmeric powder. The Department of Trade strongly encourages the development of small-sized processing facilities as this is consistent with the policy of the Cambodian government and the Ministry of Trade. It is indeed important that local products gain more and more market share, including internationally!"



## Initiating and implementing territorial projects supported by a variety of stakeholders

**EXAMPLE / Implementation of an Agricultural Development Plan (ADP) in the village of Adattié, Abidjan Autonomous District in Ivory Coast**



### The context

Since 2021, Agrisud International has been running a pilot project in partnership with Abidjan Autonomous District.

It aims to strengthen the economic and social dynamics led by the stakeholders of the territory in favor of family food agriculture and the development of the *attiéké* sector, produced from local cassava. This project is implemented in three villages, including Adattié, in the Sub-Prefecture of Anyama.

### The project

Supporting a multi-stakeholder village committee: traditional authorities, farming VSEs... to identify actions aimed at securing and enhancing local agriculture. To do so, a diagnosis based on participatory mapping has made it possible to sketch an ADP that details a development strategy for the village by 2030 around four major challenges: preserving agricultural land in the face of urbanization, training young people and women in agricultural and para-agricultural occupations, strengthening the viability of activities, promoting the heritage of the village.



- Traditional authorities
- Farms
- Attiéké women processing operators
- Abidjan Autonomous District
- Institute of Tropical Geography



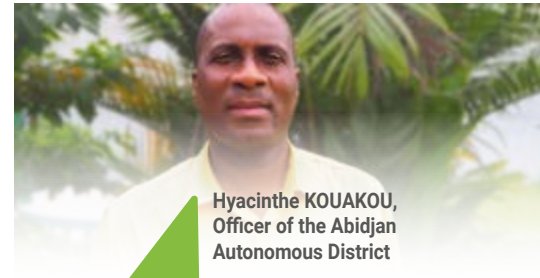
**Agba ADE,**  
Chief of Adattié village

*"Our village benefited from the experience of the first Agricultural Development Plan. We appreciated the participatory method based on mapping, which made it possible for all the village communities to reflect together, including women and youth. We now know the boundaries of our territory, we have become aware of the land issues to preserve agriculture, and we have identified priority actions to be taken by 2030."*



**Chapie Marthe ASSEU,**  
Chairwoman of the women group/  
*attiéké* processing operator herself

*"Thanks to the work on the Agricultural Development Plan, we now know what to do in the village. The voice of women has been heard. One of the priorities of the plan is to support the processing of *attiéké* in Adattié, so that we can have a better-quality production and increase our incomes."*



**Hyacinthe KOUAKOU,**  
Officer of the Abidjan  
Autonomous District

*"The participatory workshops allowed villagers to become aware and to anticipate the problems related to the increasing urbanization in Abidjan Autonomous District. Agriculture is threatened while it is the main economic activity of Adattié, based on cash crops, food farming and agro-processing of *attiéké* and palm oil. The actions mentioned in the ADP must be carried out now in order to preserve and enhance it."*



# Activities in South America & Caribbean

## HAITI

AGRITER  
PROGRAMME

### Sustainable management of the *Limbé* watershed Northern Haiti

**Objective:** 400 VSEs - **Partnership:** GRADIMIRH  
**Budget:** 390 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, Misereor

### Improvement and diversification of vetiver systems - Municipality of Les Cayes

**Objective:** 75 VSEs - **Partnership:** Givaudan Foundation, FRAGER, KPVMFB Cooperative, L'Oréal  
**Budget:** 101 k€ between 2021-2023 - **Funding:** Givaudan Foundation, L'Oréal

### Agroecological transition of farmer families and sustainable management of natural resources – *Limbé* watershed, Municipalities of Bory and Beaulieu

**Objective:** 300 VSEs - **Partnership:** GRADIMIRH, PADED  
**Budget:** 190 k€ between 2021-2024 - **Funding:** Misereor, Agrisud

### Adaptation of agricultural activities to climate change and to the territory - Municipality of St Raphael

**Objective:** 500 VSEs - **Partnership:** IRD, Limonade University, GRADIMIRH  
**Budget:** 870 k€ between 2019-2023 - **Funding:** Ministry of Agriculture, Natural Resources and Rural Development (with funds from the Inter-American Development Bank)

New

## DOMINICAN REPUBLIC

### Implementation of local fresh-product supply chains

**Objective:** 2 family farm associations - **Partnership:** Club Med, Agricultural technical Services of Higüey  
**Budget:** 20 k€ in 2022 - **Funding:** Club Med, Agrisud

## BRAZIL

### Strengthening of local fresh-product value chains - State of Rio de Janeiro (Rio das Pedras), State of Sao Paulo (Mogi das Cruzes) and State of Bahia (Trancoso)

**Objective:** 2 cooperatives et 1 group of family farms - **Partnership:** COMISFLU Cooperative, COOPASAT cooperative, Gildásio Salles Association, CATI, Instituto Mãe Terra, Club Med  
**Budget:** 60 k€ in 2022 - **Funding:** Club Med, Agrisud



## MOROCCO

### Sustainable enhancement of the agricultural sector performances - Municipality of Ghassate

**Objective:** 500 VSEs - **Partnership:** ORMVAO, Norsys Foundation  
**Budget:** 700 k€ between 2020-2023 - **Funding:** AFD, LSDH, Agrisud and its partners

### Avaclim: Agroecology, a way for climate change adaptation

Multi-country project: Brazil, India, South Africa, Burkina Faso, Senegal, Ethiopia, Morocco - **Coordinator:** CARI

**Objective:** Promoting agroecology in drylands - **Implementing partners in Morocco:** Agrisud, Norsys Foundation  
**Budget:** 112 k€ between 2020-2023 - **Funding:** FFEM, GEF

### Development of a national advocacy strategy for agroecology

**Partnership:** Norsys Foundation, Heinrich Böll Foundation  
**Budget:** 11 k€ between 2021-2022 - **Funding:** Heinrich Böll Foundation

### Strengthening of the olive-oil value chain - Skoura palm grove

**Objective:** 2 cooperatives producing olive oil - **Partnership:** L'Oréal, Olvea, Al Mohammedia Cooperative, Al Hassania Cooperative, Norsys Foundation, ORMVAO  
**Budget:** 336 k€ between 2018-2022 - **Funding:** L'Oréal, local grants (through ORMVAO)

### Professionalization of fruit farms - Asni

#### Support to development of the Guindo Cooperative - Marrakech

**Objective:** 2 cooperatives - **Partnership:** Norsys Foundation, Tifawine Cooperative, Guindo Cooperative, Club Med - **Budget:** 13 k€ in 2022 + 12 k€ Club Med Foundation support - **Funding:** Club Med, Agrisud, Roi Baudouin Foundation

## IVORY COAST

### AGRITER PROGRAMME Promotion of territorialized agricultural value chains Abidjan

**Objective:** 180 VSEs - **Partnership:** Autonomous District of Abidjan, Institute of Tropical Geography

**Budget:** 387 k€ between 2021-2023 - **Funding:** AFD, Pierre Castel Funds, Autonomous District of Abidjan, Compagnie Fruitière Endowment Fund



Morocco, farmer in the Commune of Ghassate



## SENEGAL

AGRITER  
PROGRAMME

### Revitalization of the agricultural production in family farms Diourbel and Fatick Regions

**Objective:** 800 VSEs - **Partnership:** local authorities, RAEF, CEAS, CFP Diourbel  
**Budget:** 511 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS, FiBL

### Professional organizations and agropole partnership for a territorial economic boost - Municipality of Sine Saloum

**Objective:** 50 FOs (Farmers Organizations) ; 1,000 VSEs  
**Budget:** 649 k€ between 2021-2023 - **Funding:** Enabel

### Strengthening of local value chains - Cap Skirring

**Objective:** 1 EIG (Economic Interest Group) et 1 group of market gardeners - **Partnership:** CPAS, Batiaye EIG, Kaout Group, Club Med  
**Budget:** 14 k€ in 2022 + 5 k€ Club Med Foundation support through local partner - **Funding:** Club Med, Batiaye EIG, Agrisud



## GABON

### Elephants project with the National Parks Agencies

**Objective:** development of food crops in secured perimeters (protected from elephants damage) in favor of the population of 2 villages - Simintang and Ovan (22 farms) - **Partnership:** Institut Gabonais d'Appui au Développement (Gabonese Institute for Development Support) - **Budget:** 127 k€ between 2019-2022 - **Funding:** ANPN - AFD

### Vocational training and employability with the National Employment Office

**Objective:** 50 agripreneurs trained in agricultural careers (degree course) and supported in starting their occupation - **Partnership:** Institut Gabonais d'Appui au Développement - **Budget:** 47 k€ between 2021-2023 - **Funding:** ONE

### Agricultural and rural development project

**Objective:** logistic and technical support - **Partnership:** Institut Gabonais d'Appui au Développement - **Budget:** 50 k€ between 2021-2022 - **Funding:** FIDA, State of Gabon

## MADAGASCAR

AGRITER  
PROGRAMME

### Mahavotra: Forestry, agroforestry and land-use planning Itasy Region

**Objective:** 1,485 VSEs - **Partnership:** CEAS, AMADESE, Ilofosana, Nouvelle-Aquitaine Region

**Budget:** 720 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, CEAS, A Tree for You

### Food and nutrition security for families in Vankinankaratra Region

**Objective:** 7,980 VSEs - **Partnership:** AVSF, GSDM, APDRA, ONN, DRAEP

**Budget:** 1,705 k€ between 2021-2025 - **Funding:** European Union, Agrisud and its partners

### Support to economic, nutritional and food resilience of disadvantaged rural families - Itasy Region

**Objective:** 560 VSEs - **Partnership:** ORN, APDRA

**Budget:** 400 k€ between 2020-2022 - **Funding:** AFD

### Ecosystems preservation and improvement of the living conditions of populations living near the Beampingaratsy forest massif

**Objective:** 1,750 VSEs - **Partnership:** Nitidæ

**Budget:** 1,770 k€ (agricultural component) between 2018-2022 - **Funding:** AFD

### Integrated management of water resources - Haute Matsiatra Region

**Objective:** 715 VSEs - **Partnership:** Haute Matsiatra Region, Lyon Métropole

**Budget:** 475 k€ between 2021-2025 - **Funding:** Lyon Métropole, Agence de l'eau Rhône-Méditerranée-Corse, A Tree for You

### Agricultural and rural training in Itasy Region

Support mission for the integration of agricultural and rural training into public education policies - **Partnership:** Nouvelle-Aquitaine Region, Itasy Region, IESSI, technical and vocational high schools

**Budget:** 59 k€ between 2019-2022 - **Funding:** AFD, Nouvelle-Aquitaine Region, Agrisud International

### New DINAAMICC : Integrated approach and support for innovative and climate-resilient family farming

**Objective:** 700 VSEs - **Partnership:** Cirad, FOFIFA, IRD, FERT, FIFATA, CEFFEL, GSDM, AVSF, Partage, APDRA

**Budget:** 746 k€ (Agrisud component) between 2022-2025 - **Funding:** European Union, Agrisud and its partners

### New PRODIP : Promoting the dignity of detainees (agricultural development of penal camps component)

**Objective:** 3 pilot penal camps - **Partnership:** Gret, Grandir Dignement, Sentinelles

**Budget:** 234 k€ (Agrisud component) between 2022-2025 - **Funding:** AFD

### New MAKIS : Malagasy Agricultural Knowledge and Innovation Systems

**Objective:** 100 pilot VSEs - **Partnership:** Cirad, FOFIFA, Gret, AVSF, FIFATA

**Budget:** 146 k€ (Agrisud component) between 2022-2026 - **Funding:** European Union, Agrisud and its partners

## MAURITIUS

### Implementation of local fresh-product value chains

**Objective:** 1 cooperative and 1 agricultural group - **Partnership:** Club Med

**Budget:** 25 k€ in 2022 - **Funding:** Club Med, Agrisud

New

## SEYCHELLES

### Implementation of local fresh-product value chains

**Objective:** 1 cooperative - **Partnership:** Club Med, Local Food Producers Association

**Budget:** 37.5 k€ in 2022 - **Funding:** Club Med, Agrisud



Madagascar, rice threshing

## LAOS

### **AGRITER PROGRAMME** Forestry and agroecology in mountainous areas of Northern Laos Luang Prabang Province

**Objective:** 500 VSEs - **Partnership:** GCDA, PAFO, DAFO, District of Viengkham, DONRE, DEO

**Budget:** 382 k€ between 2021-2023 - **Funding:** AFD

### Reducing household waste production in rural areas

**Objective:** 13 villages and 16 schools - **Partnership:** Xon Phao Disabled People Working Group, DONRE, DEO

**Budget:** 150 k€ 2020-2023 - **Funding:** Mairie de Paris (Municipality of Paris), Syctom

## VIETNAM

### Strengthening and diversification of farming activities for the ethnic minorities of Hoang Lien National Park - Lao Cai Province

**Objective:** 500 VSEs - **Partnership:** Hoang Lien National Park, Nouvelle-Aquitaine Region

**Budget:** 650 k€ between 2021-2023 - **Funding:** AFD, Nouvelle-Aquitaine Region, IFAID, Hoang Lien National Park

## INDONESIA (BALI)

### Strengthening of local fresh-product value chains

**Objective:** 2 cooperatives - **Partnership:** Club Med, Bukit Mesari and Buana Sari

**Budget:** 14 k€ in 2022 - **Funding:** Club Med, Agrisud



## CAMBODIA

### Intensification of agroecological practices and diversification of family farming (Phase 2) - Siem Reap Province

**Objective:** 1,050 VSEs - **Partnership:** Srer Khmer, Hauts-de-Seine Department, Archaeology and Development Foundation

**Budget:** 1,310 k€ between 2019-2022 - **Funding:** AFD, Hauts-de-Seine Department, Archaeology and Development Foundation, ATFY, Planet Urgence

### Intensification of agroecological practices and diversification of family farming (Phase 3) - Siem Reap Province

**Objective:** 1,970 VSEs - **Partnership:** Hauts-de-Seine Department, Archaeology and Development Foundation

**Budget:** 1,406 k€ between 2022-2025 - **Funding:** AFD, Hauts-de-Seine Department, Archaeology and Development Foundation, ATFY, Planet Urgence

### Development of a local supply chain of high-quality rice wine - Siem Reap

**Objective:** 15 VSEs, 1 cooperative - **Partnership:** Pernod Ricard Singapour, White Orchid Distill Co

**Budget:** 56 k€ between 2021-2023 - **Funding:** Pernod Ricard Singapour

### Structuring and management of the faecal sludge sector and organic fertilizers production - Province de Siem Reap

**Partnership:** Province of Siem Reap, SIAAP, AIMF, AESN, SIC EPUR-AF group

**Budget:** 182 k€ 2020-2024 - **Funding:** SIAAP, AIMF, AESN

## CHINA

### Implementation of sustainable value chains - Municipality of Guilin

**Objective:** 1 agricultural group - **Partnership:** Club Med

**Budget:** 17 k€ in 2022 - **Funding:** Club Med, Agrisud



## Disseminating our methods and tools...

Through its training courses, Agrisud International disseminates its methods and tools in a **training-of-trainers logic** and thus strengthens the practices of support organizations for a multiplier effect. These organizations are mainly civil society organizations (associations), local authorities or State technical services, but also FOs – Professional Farmers Organizations.

**In 2022**

**11 COURSES** organized in 6 countries (training of trainers)

**106 ORGANIZATIONS** trained on the themes: agroecology, management advising, and territorial projects for sustainable agriculture



**Since 2010**

**57 TRAINING COURSES**

**17 COUNTRIES**

**1,047 PARTICIPANTS**

**515 TRAINED ORGANIZATIONS**





## ...with our pedagogical guides

Designed and developed by our teams, these 3 guides offer tools and methods to implement sustainable agricultural development actions. They are intended for technicians, facilitators, coordinators, advisers... who provide close support to farmers and their professional organizations in their agricultural activities.



### Agroecology, best practices

**Guide objective:** improving farming systems and practices

**Associated learning outcomes:**

- Understand agroecology and its economic, social and environmental dimensions
- Understand the principles of sustainable management of agrosystems
- Analyse a context of intervention, identify adapted agroecological practices
- Be able to transmit these practices to VSEs



### Management advising to very small family farming enterprises

**Guide objective:** improving farms management

**Associated learning outcomes:**

- Understand advising approach and basic notions of agricultural economics
- Identify performance indicators for VSEs production activities
- Be equipped to collect and process data related to VSEs results
- Be able to analyze a VSE's results and support its decision making



### Agriculture & Dynamics of the territories

**Guide objective:** promoting and securing farms development

**Associated learning outcomes:**

- Understand territories and stakeholders role
- Identify interactions between VSEs and territories
- Identify multi-actor/pluri-sector actions to facilitate and secure agroecological transition for territories
- Be equipped to implement these actions

### 3 guides with complementary contents:



Agroecological practices in production systems.



The technical and economic results of VSEs.



Interventions at the territorial level.

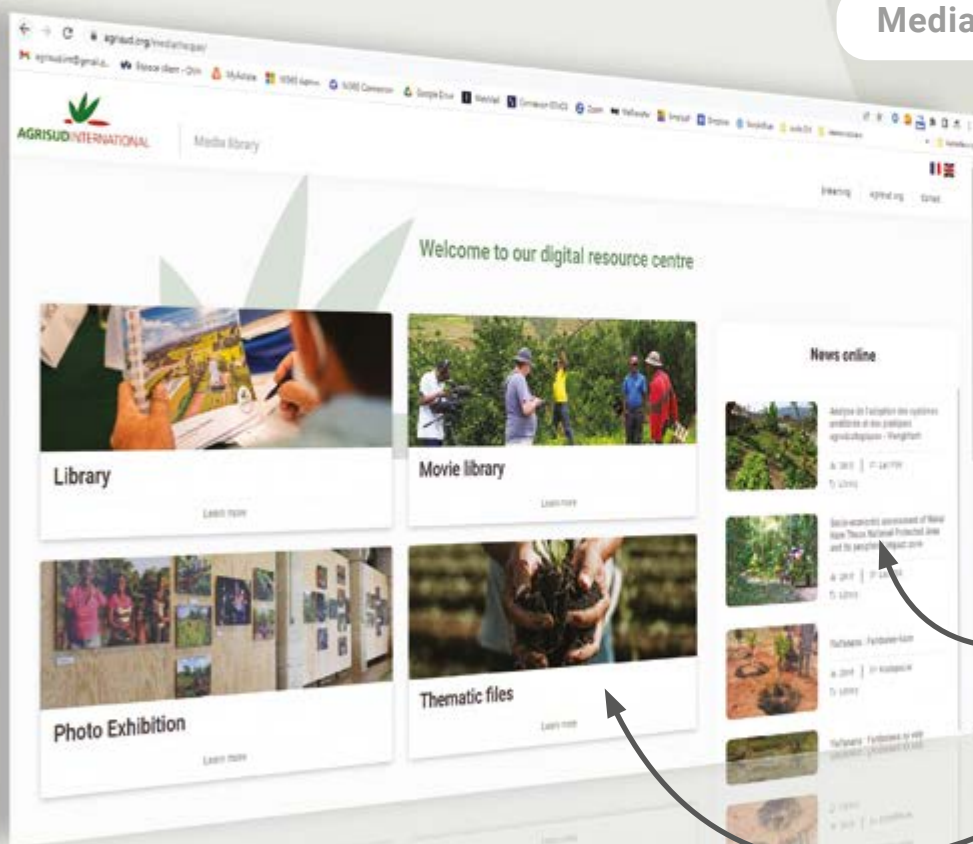
## New digital tools to share our “knowledge capital” more widely

On the new Agrisud website, two spaces have been created: a media library and an e-learning application. Agrisud reference documents and training courses are now accessible to everyone!

### Media library

- 120 references
- 15 themes
- 12 countries
- 4 languages

Find here all our reference documents: guides, technical sheets, diagnoses and studies, project reviews, awareness and advocacy tools... elaborated from our experiences and available in several languages. As well as thematic photo exhibitions and videos.



Every time you visit us, discover the latest uploaded documents!

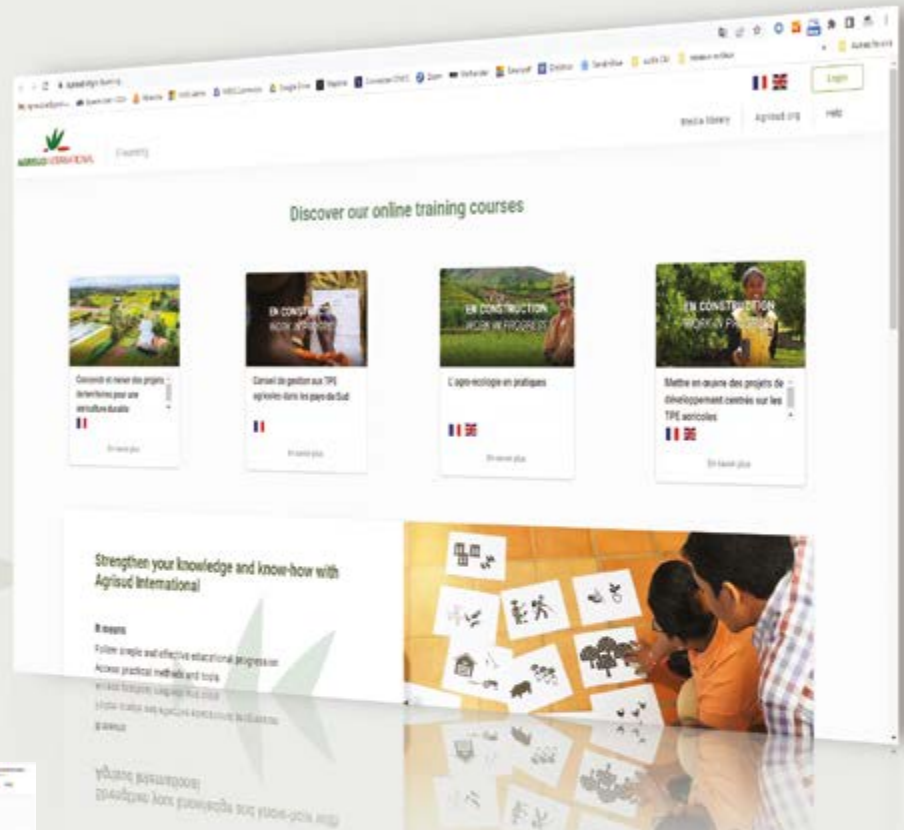
Each file deals with a specific theme and groups all available resources in one place (documents, videos, photos)

## E-learning

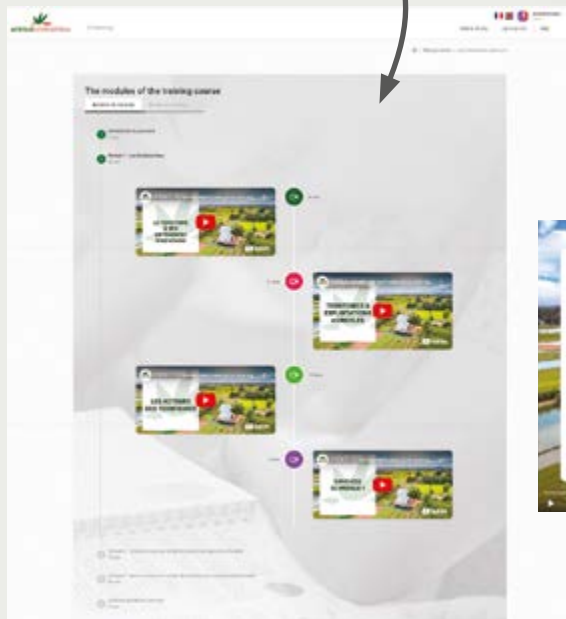
- 4 courses
- 2 languages

Learn or refresh your knowledge on our 4 training courses on your own:

- Designing and conducting territorial projects for sustainable agriculture
- Management advising to farming VSEs
- Agroecology in practice
- Implementing development projects focused on VSE and agricultural value chains



Unlock lessons as you progress, at your own pace



Clear and illustrated video lessons on concrete cases



Evaluate your knowledge at the end of the course



# Let's support sustainable family farming

The agricultural sector is strategic to ensure food and nutrition security for the population, create wealth and employment, preserve natural resources, and fight against climate change. With our experience in various contexts, we lead advocacy and awareness-raising actions in order to:

## INFORM



... by sharing our expertise

For the 2022 edition of the **ALIMENTERRE Festival**, Agrisud co-organized events in 3 of its intervention countries: Ivory Coast, Senegal, and Madagascar.

More than 560 students attended the screening-debates held in 4 partner schools.

The films chosen and the interventions made it possible to raise young people awareness about several topics: the adaptation of agriculture to climate change, agroecological practices, sustainable territorial development...

## RAISE AWARENESS



... by spreading our vision

**The territorial approach is a key element for the success of agroecological transitions and the fight against desertification.**

This is the message that Agrisud brought to COP15 Desertification which took place in Abidjan from May, 9<sup>th</sup> to 20<sup>th</sup> 2022. The round table organized with our partner, Abidjan Autonomous District, presented several concrete examples of "territorial projects" in different contexts.

**"Agroecology, a solution to land degradation".** On the sidelines of COP15, Agrisud presented a photo exhibition at the French Institute of Ivory Coast as part of the IRD-CARI event "Une terre, des solutions" ("One land, multiple solutions").



Agrisud also shared its experience in supporting the agroecological transition from October, 5<sup>th</sup> to 8<sup>th</sup> 2022 in Montpellier, during the **International Summit Desertif'actions** organized by CARI, CNCCD and the Sahara and Sahel Observatory.

## SUPPORT CHANGE

... by working together



Release of the guide February, 19<sup>th</sup> 2023

As part of the GTAE\*, Agrisud contributed to the production of a "Guide to Agroecology Assessment".

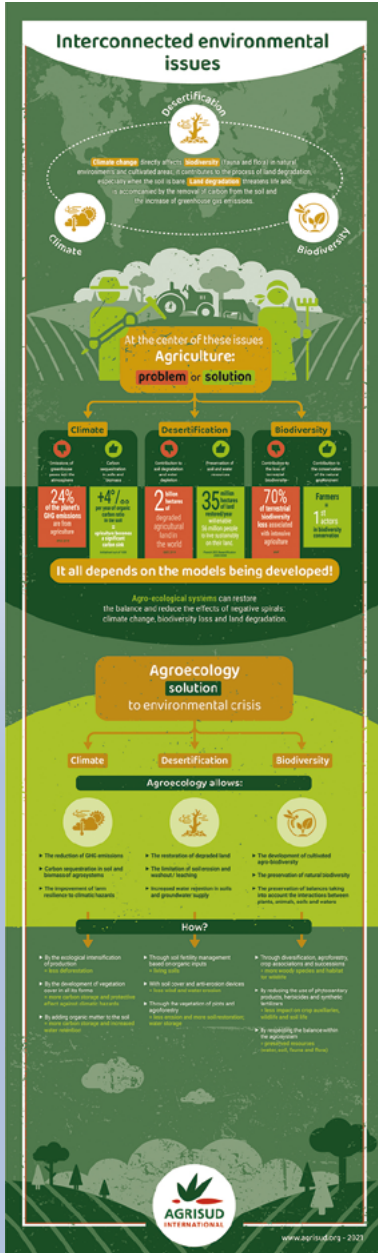
The objective of the evaluation is both to improve support to farms in their agroecological transition and to produce references on the benefits of agroecology at socio-economic, climate and environmental levels.

Available on the Quae editions website.

\* Groupe de travail sur les Transitions Agro-Écologiques (Agroecological transitions working group): Agrisud, AVSF, CARI, Gret

Discover the 3 infographics that illustrate the issues that Agrisud responds to with an approach focused on:

## Agroecology



## Entrepreneurship



## Territories



SCAN to see the infographic & SHARE IT without moderation !



To scan, use your camera or download a free application to read this QR code

## Northern organizations & NGOs\*

- ADF - Archaeology & Development Foundation (England)
- AIMF - International Association of Francophone Mayors
- APDRA - Fish farming (GI member)
- AVSF - Agronomists and Veterinarians Without Borders (GI member)
- CARI - Center for International Action and Achievements
- CEAS - A.Schweitzer Ecological Center (Switzerland)
- Enabel - Belgian development agency
- FERT - International association for rural development
- France Volontaires - Exchanges and international solidarity
- GERES - Renewable energies group, environment and solidarity (GI member)
- Grandir Dignement
- Gret - Professionnals for fair development (GI member)
- ID - Initiatives and Development (GI member)
- IFAID - Institute for training and support for development initiatives
- Inter Aide - Rural development (GI member)
- IRAM - Institute for research and applications of development methods (GI member)
- Nitidæ - Value chains and territories
- Planète Urgence - Local development, biodiversity, environment
- PPI - People, Power, Inclusion
- Sentinelles (Switzerland)

## Institutionnals\*

- AFD - French Development Agency
- EU - European Union
- FAO - Food and Agriculture Organization of the UN
- FFEM- French facility for global environment
- Groupe CDC- Fund deposits and Consignment
- IDB - Inter-American Development Bank
- MAAF- French Ministry of Agriculture, Agri-Food and Forestry
- MEAE - French Ministry of Europe and Foreign Affairs
- Rhône-Mediterranean-Corsica Water Agency
- Seine-Normandy Water Agency
- SYCTOM - Metropolitan Household Waste Agency
- UNCCC - United Nations Climat Change Conference
- UNCCD - United Nations Convention to Combat Desertification

## Southern organizations & NGOs\*

- Agricultural cooperative Al Mohammedia (Morocco)
- Agricultural cooperative El Hassania (Morocco)
- Agricultural cooperative Guindo (Morocco)
- Agricultural cooperative Tifawine (Morocco)
- Agricultural technical services of Higüey (Dom. Rep.)
- AMADESE - Malagasy association for economic, social and environmental development (Madagascar)
- Association Gildásio Salles (Bazil)
- Buana Sari - Agricultural group (Bali)
- Bukit Mesari - Agricultural group (Bali)
- CATI - Brazilian technical services (Sao Paulo, Brazil)
- CEFFEL - Advice, experimentation and training on fruit and vegetables (Madagascar)
- COMISFLU - Cooperativo mista do sul Fluminense (Brazil)
- COOPASAT - Cooperativa de Produtores Agrícolas Solidarios do Alto Tietê (Brazil)
- CPAS - Center for agricultural and social promotion of Diembering (Senegal)
- EIG Batiaye - Economic Interest Group (Senegal)
- ENDA Pronat - Environment Development Action for the Natural Protection of Territories (Senegal)
- Fifata - Association for farmers' progress (Madagascar)
- GCD - Green Community Development Association (Laos)
- GRADIMIRH - Research-action group for development of the Haitian rural environment (Haiti)
- Green Farmers Siem Reap Association (Cambodia)
- Hoang Lien National Park (Vietnam)
- IGAD - Gabonese institute for development support (Gabon)
- Ilofosana CRFPA - Regional center for agricultural vocational training (Madagascar)
- Instituto Mãe Terra (Brazil)
- LFPA - Local food producers association (Seychelles)
- Norsys Foundation (Maroc)
- ORMVAO - Regional office for agricultural development from Ouarzazate (Morocco)
- ORN - Regional Office of Nutrition (Itasy & Vakinankaratra, Madagascar)
- Partage (Madagascar)
- Provincial Agriculture and Forestry Office (Luang Prabang, Laos)
- RAEF - Fatick Agro-Ecologists Network (Senegal)
- Regional Department of Environment and Sustainable Development Haute Matsiatra (Madagascar)
- Regional Directorate of National Education Itasy (Madagascar)
- Regional Directorate of Water, Sanitation and Hygiene Haute Matsiatra (Madagascar)
- Srer Khmer (Cambodia)
- Xon Phao Disabled Working Group (Laos)

## Training & Research\*

- AgroParisTech - Institute of life and environmental sciences and industry
- CFP - Professional training center (Diourbel, Senegal)
- Cirad - international agricultural research center for development
- CSFD - French scientific committee on desertification
- FiBL - Research institute of organic agriculture
- FOFIFA - National center for applied research in rural development (Madagascar)
- IGT - Institute of Tropical Geography (Ivory Coast)
- INRAE - National Institute for Agronomic Research and the Environment
- IRD - Research Institute for Development
- ISRA - Senegalese Institute for Agricultural Research
- ISTOM - Graduate school of international agro-development
- L'institut Agro Montpellier (France)
- Siem Reap hotel management schools (Cambodia)
- University of Antananarivo / LRI - Radio-Isotopes Laboratory (Madagascar)
- University of the State of Haiti, campus H. Christophe de Limonade

## Local authorities / Public institutions\*

- Autonomous District of Abidjan (Ivory Coast)
- Departement of Hauts-de-Seine (France)
- Departements of Fatick, Mbacké, Bambey, Diourbel, Foundiougne and Gossas (Senegal)
- District of Viengkham (Laos)
- Metropolitan Lyon (France)
- Municipality of Paris
- Municipalities of Cambodia, Madagascar, Morocco, Senegal
- Province of Lao Cai (Vietnam)
- Province of Siem Reap (Cambodia)
- Region of Itasy (Madagascar)
- Region of Haute Matsiatra (Madagascar)
- Region of Nouvelle-Aquitaine (France)
- SIAAP - Interdepartmental union for sanitation in the Paris area

## Thematic networks\*

- ALiSEA - Agroecology Learning alliance in South-East Asia
- CFSI - French Committee for International Solidarity
- Coordination Sud - Gather and act for international solidarity
- COSTEA - Scientific and technical committee for agricultural water
- CUF - United Cities France
- DyTAES - Dynamics for the Agro-ecological Transition in Senegal
- GESCOD - Multi-stakeholder network for international cooperation and solidarity in the Grand Est Region (France)
- GI - Groupe Initiatives - Expertise of professional development associations
- GSDM - Direct Madagascar seeding group
- GTAE - Agroecological Transitions Working Group
- GTD - Desertification Working Group
- International initiative "4 pour 1000" for food security and climate
- PADED - Agroecological and sustainable development platform (Haiti)
- RADD0 - Oasis Sustainable Development Network
- RADSI Aquitaine - Development and international solidarity
- RESAD - Sahel desertification network
- So Coopération - International cooperation and solidarity
- TaFAé - Multi-stakeholders task force for the promotion of Agroecology in Senegal

## Enterprises

- Amundi
- BNP-Paribas Asset Management
- Bodia (Cambodia)
- Chanel
- Club Med
- Crédit Agricole Aquitaine
- Crédit Coopératif Aquitaine
- Frager (Haiti)
- Groupe LSDH - Laiterie de Saint-Denis-de-l'Hôtel
- L'Oréal
- Olvea
- Pernod Ricard Singapour
- Pierre Fabre
- SD MAD - Semis direct Madagascar
- Total Gabon

## Foundations

- Avril
- Club Med
- Compagnie Fruitière
- De France
- Ensemble
- Fonds Pierre Castel
- Givaudan (Switzerland)
- Léa Nature
- Lemarchand
- Misereor (Germany)
- Roi Baudouin (Belgique)
- Swissaid (Switzerland)

## Solidarity networks\*

- A Tree for You - Tree planting operator
- Hello Asso - Payment solution for associations
- Lilo - Solidarity search engine
- One Heart / Amundi - Finance and solidarity



Agrisud is among associations registered in France

Collectives of which  
Agrisud International  
is a member



# Our activities in 2022

4,443,099 €  
Operating revenue

4,403,912 €  
Operating charges

39,187 €  
Surplus

## INCOME STATEMENT

202 people in the field  
in 14 countries

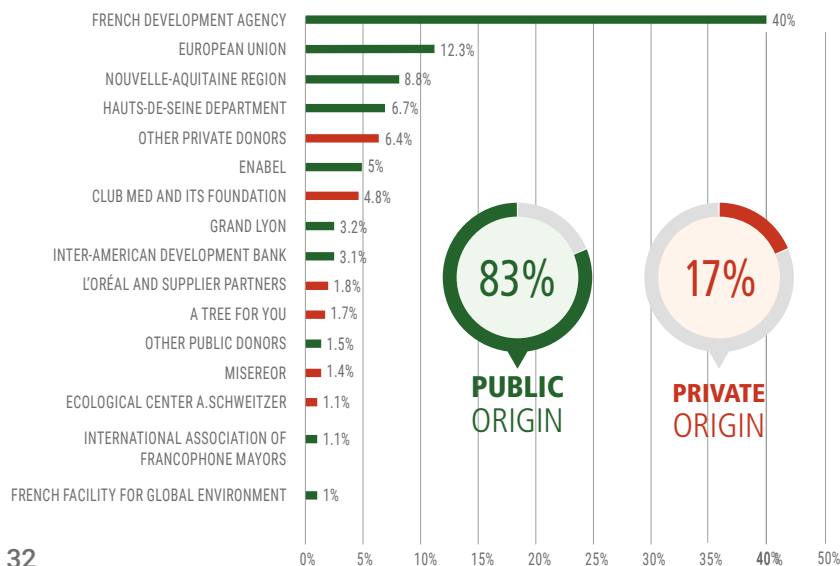
10 people at the head office

## HUMAN RESOURCES



## BUDGET ACHIEVEMENTS

## RESOURCES DISTRIBUTION



3%  
Identification,  
preparation of  
new operations

1%  
Strategy  
& Communication

9%  
Structural costs

87%  
Field  
operations

Detailed version of our annual financial statements is filed on the website of the Journal Officiel after approval by the General Assembly and available on [www.agrisud.org](http://www.agrisud.org)





## Commitment and professionalism in the field...

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# Our governance

## EXECUTIVE MANAGEMENT

### CHIEF EXECUTIVE OFFICER

**Elphège Chestem-Zahir** / eghestem@agrisud.org  
Sciences-Po Bordeaux - IEDES Paris

### ADMINISTRATIVE & FINANCIAL DIRECTOR

**Didier Gensous** / dgensous@agrisud.org  
DECF Eiffel Bordeaux

### ADMINISTRATIVE & FINANCIAL ASSISTANT

**Nabil Boulahdit** / nboulahdit@agrisud.org  
IUT d'Orléans

### COMMUNICATION DIRECTOR

**Karine Vial** / kvial@agrisud.org  
ECV Paris - ISCPA Lyon

### OPERATIONS DIRECTOR

**Sylvain Deffontaines** / sdeffontaines@agrisud.org  
Agricultural economist, ISTOM

### AGRITER PROGRAM MANAGER

**Simon Baliteau** / sbaliteau@agrisud.org  
Agricultural economist, AgroParisTech

### DEFI PROGRAM MANAGER

**Julie Terzian** / jterzian@agrisud.org  
International relationships, Panthéon Sorbonne (Paris I)

### KNOWLEDGE MANAGEMENT OFFICER

**Claire Kieffer** / ckieffer@agrisud.org  
Ethnology, Paris X (Nanterre) - IEDES Paris

### HEAD OF MISSION

**Clément Vialade** / cvialade@agrisud.org  
Policies for sustainable food, L'Institut Agro Montpellier

## BOARD OF DIRECTORS

### CHAIRMAN

**Joël Lebreton**  
Honorary chairman of Keolis Group

### TREASURE & SECRETARY

**Marc Gastambide**  
Agronomist, former Manager of  
the Federation of Regional Natural Parks

### BOARD MEMBERS

**Patrice Burger**  
Chairman and Founder of CARI

**Alain Chamla**  
Chairman of Albert Ménès

**Christian de Perthuis**  
Economics professor at Dauphine-PSL and founder  
of the Climate Economics Chair

**Roland Ries**  
Former mayor of Strasbourg and  
former Chairman of Cités Unies-France

**Agnès Weil**  
Sustainable Development Director and  
General Delegate of the Corporate Foundation  
at Club Med

## GUIDANCE BOARD

### Nouzha Alaoui

Secretary-General of Mohammed VI Foundation  
for Environmental Protection (Morocco)

### Sylvain Breuzard

Chairman of Norsys Group and  
former Chairman of CJDT

### Michel Destot

Former deputy and mayor of Grenoble

### Pierre Ducret

Former Controller-General and climate Advisor,  
Caisse des Dépôts Group

### Eric Dupont

Gallery owner

### Geneviève Féron-Creuzet

Co-founder and Chairwoman of Casabee

### Jacques Godfrain

Former French Minister of International Cooperation

### Yvonnick Huet

Former Managing Director of Agrisud

### Marianne Huve-Allard

Head of Brand and Communication,  
BNP Paribas Asset Management

### Charles Josselin

Former French Minister of International Cooperation

### Sophie Lièvre

Managing Director, Omoïé

### Xavier Lièvre

Partner notary

### Frédéric Pascal

Former Chairman of the Trust Charter Committee

### Virginie Seghers

Chairwoman of Prophyl – Economy & Philanthropy

### Emmanuel Vasseneix

Chairman of Laiterie Saint-Denis-de-l'Hôtel Group

### Hubert Védrine

Former French Minister of Foreign Affairs

### Stéphane Voisin

Expert in responsible financing



**30** YEARS **of actions**  
For agricultural VSEs &  
territories' agroecological transition

FOLLOW US!



[www.agrisud.org](http://www.agrisud.org)

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**Contact:** [agrisud@agrisud.org](mailto:agrisud@agrisud.org)